2014 Annual Report Making Meaningful Community Impact



Message from the Board Chair

First and foremost, I would like to thank all of the members and clients of the First Credit Union group of companies for their ongoing lovalty and support. In the most fundamental sense, without a strong and vibrant membership, our credit union could not exist. In an environment where seemingly most any service or product found today could be found faster tomorrow, we appreciate that you choose to keep your business with First. Next, I extend my most sincere thanks and appreciation to the employees of First Credit Union and its subsidiaries, for your hard work, dedication, and commitment to building successful relationships. Our team fulfills this organization's promise to its members and clients every day by providing outstanding service and sharing a wealth of knowledge and expertise, one transaction at a time. I speak for our entire Board of Directors when I say we are grateful for all our employees and their contributions.



The brand new Bowen Island Branch.

2014 was a special year for many reasons. Most importantly, we celebrated a significant milestone by reaching our 75th anniversary of incorporation. I was honoured to stand alongside the membership and our communities as we commemorated the Credit Union's longstanding history of positive and meaningful impact. Throughout this historic year, we marked the occasion with several memorable events and initiatives: from the gala dinner and dance event, to the community parking lot party, to the commissioning of a book to capture First Credit Union's history, our 75th anniversary was unforgettable.

Along with proudly recognizing our past, 2014 also brought us opportunity to celebrate our present successes. The new location of the Bowen Island branch hosted its grand opening September 20th, a significant milestone for the island community's only financial institution. Just seven years after first opening the doors of our community partnership branch on Bowen Island, we've now reached a point where just shy of half of the island's residents are members! It's an outstanding accomplishment for the team on Bowen Island, and speaks to the impact that the cooperative model can have.

In terms of the change and growth within your member-elected board, we welcomed two new Directors and bid farewell to two others. I'm proud of the commitment to ongoing growth and development that your current team of Directors has made, and am excited for what the coming year holds for this new board. As required

by the Credit Union Incorporation Act of British Columbia, new Directors complete certain courses through the Credit Union Director Achievement (CUDA) Program within the first 12 months of joining the board. The CUDA program also offers elective courses to help Directors keep pace with the ongoing changes and complexity within our business and industry. Last year our Directors took advantage of 45 additional courses to further advance their knowledge. Each of our Directors also brings many years of personal and professional experience to their roles, which when combined with their commitment to continual learning, contributes positively to the ongoing strength of our organization.

In closing, I wish to encourage our employees and management to continue with the outstanding work they have been doing in building successful, loyal, and mutually beneficial relationships. And to our members and clients—I say thank you for the role you play in helping us achieve our goals.

Though the financial services industry will undoubtedly face considerable change in the future, I am confident that together, in a truly cooperative sense, we will continue to grow and succeed as we have for the past 75 years.

Gerry Wray, Board Chair

Message from the CEO



Our Vision

Building Successful Relationships.

Reflecting on 2014, a demanding year from an operational perspective, yet a celebratory year from a historical perspective, the concept of resilience really resonates. On one hand, we faced a year that presented a great many challenges: increasing competition, constant technological change, rising regulatory expectations, and a continued low-interest rate environment to name a few. On the other hand, we shared in celebrating a milestone that we take great pride in: as BC's oldest credit union, 2014 marked our 75th year serving our members and community. These two dynamics, one beckoning us forward into a future that demands change and innovation, and the other inspiring reflection on a history deeply rooted in traditional values, both speak to the idea of resilience—the ability to return to a state of strength despite being stretched.

Over the past 75 years, we've weathered many storms, and without flexibility and adaptability, we couldn't have survived. Throughout this time, our cooperative model has been tested, yet we continue to come back to the strength of our roots and keep relationships—and people—at the centre of all we do. Relationships with our members, with our communities, and with our staff have been the cornerstone of our values, and I believe, form the foundation of our success.

Today we face a marketplace where change is rapid and competition is fierce. This year more than ever delivering exceptional value and outstanding service, along with providing the tools and convenience that our members-clients are looking for, will be crucial. Flexibility and resilience, again, are a necessity in order to secure our future success. Yet as our history has taught us, our strongest state is one in which relationships come first. For more than seven decades, the vision of building successful relationships has enabled our credit union to grow from its very humble beginnings into a strong, vibrant, and successful organization. Although we face a future full of change, we know where our strength comes from: at the end of the day, it's all about relationships.

The past year also provided an excellent example of resilience. Because of the interest rate environment we're facing, financial margin is becoming increasingly narrow. Our subsidiary operations (general insurance and wealth management) are also facing unique challenges as a result of shifts in their respective industries. Despite being challenged this way, the First Credit Union group of companies had an exceptional year compared to budget expectations. For example, last year we saw our lending portfolio grow by \$23.8 million, the largest loan growth we've experienced to date, while our deposit portfolio grew by \$7.6 million. Our >>

Message from the CEO

>> wealth management division now contributes over \$125 million to assets under administration. and last year, our general insurance division contributed \$1,077,000 to the operating income of the group. Overall, our consolidated results for the year were 28% above the BC system average return on assets for operating income.

A significant outcome of this successful year was our annual dividend and patronage payment to our members, one of the many benefits of belonging to First Credit Union. Based on 2014 results, we were able to distribute over \$273,000 back to our members.

Being a momentous year for the Credit Union, it was also timely that we were able to announce the launch of a new and exciting community initiative, distinct from our regular annual donations program. 2014 marked the launch of our now annual Community Impact Funds, which resulted in a \$10,000 donation being shared among several community organizations. The aim of this funding is to provide one-time financial support to non-profit organizations that contribute to the social, health, economic, or environmental well-being of their local communities. Each year the amount of the fund will grow proportionately with the size of the credit union—so as we grow, so does the dollar amount we are able to give back to the community.



75th Anniversary Gala Dinner and Dance.

In conclusion, our 75th year was a time for reflection, celebration, and mobilization. We've seen what we can do when faced with a challenge, especially when we combine resiliency with strength. By continuing to build successful relationships, we've proven that our locally owned credit union can stand the test of time and can position itself for long-term success. It has been my pleasure to work with our Board of Directors, Management, and staff this year, and I look forward to what the year ahead has to offer!

David B. Craigen, CEO

Our Purpose

To strengthen the well-being of our memher-clients and make a meaningful community impact.

Community Impact Report



2014 was an exciting year as we

celebrated our 75th anniversary and the significant impact we have made in the communities we serve. We commemorated our anniversary with a gala dinner and dance event, a tribute to an era gone by when the organization's AGM would also feature music and dancing, hosted in one of Powell River's most nostalgic venues, Dwight Hall. The gala drew a crowd of over 300 attendees, including one specially honoured quest: Mrs. Ruth Allan, who for over 20 years coordinated the credit union's very popular School Savings Program, which saw thousands of local children save their coins with the credit union. We also celebrated with a community parking lot party, a time capsule (to be opened on the organization's 100th anniversary) and the launch of our annual Community Impact Funds. In addition to these events and initiatives we documented our 75 year history by commissioning a book, entitled Start Small, Dream Big: The 75 Year History of BC's First Credit Union. This book captures the stories and facts that make up our organization's rich history.

75 years of building strong relationships within our communities has resulted in a solid foundation upon which our present successes are built. Seven years after opening the first financial institution on Bowen, First Credit Union hosted the grand opening of a new, larger branch in September 2014. The move was necessary due to the overwhelming local support of the credit union; almost half of the island's residents are now members! The success

of our Bowen Island branch is a testament to the positive impact the cooperative model can have on a community and the relevance of credit unions everywhere.

For the past 75 years we have worked hard to deliver on our purpose, "to strengthen the well-being of our member-clients and make meaningful community impact." Last year we gave back to our members and clients by way of dividends and patronage, and to our communities through community impact programs, donations, sponsorships, and events; in 2014 this amounted to over \$334,000!

Donations and Sponsorships

In 2014, over \$61,500 was given back to local organizations, groups and events in the form of donations and sponsorships. A few of the organizations that we supported were: Van Anda Volunteer Fire Department; Cumberland Museum; PR and District United Way; Texada Aerospace Camp; Comox Valley Classic Cruisers; Taste of Bowen; Inclusion Powell River; Success by 6; PR Film Festival; Therapeutic Riding; Texada Arts, Culture & Tourism; Green Man Festival; Pacific Salmon Foundation; Rotary Ducky 500; Malaspina Land Conservancy; Cumberland May Day Parade; Bowen Island Steamship Days Society; Boomers Legacy Ride; and many more ... >>

Community Impact Report

Community Impact Funds

In addition to our regular donation and sponsorship program, in 2014 we launched the annual Community Impact Funds; funding which awards one-time financial support to non-profit organizations that contribute to the long-term social, health, economic or environmental wellbeing of the communities we serve. Community Impact Funds are a First Credit Union & Insurance Give as we Grow initiative; as our business grows, the funds increase proportionately! In 2014 a total of \$10,000 was awarded to various organizations.

Scholarships

Every year, First Credit Union and Insurance awards scholarships to local high school students who are planning to further their education. Scholarships are a Give as we Grow initiative; as our business grows, the scholarships increase proportionately! In 2014 First Credit Union and Insurance proudly awarded \$15,000 in scholarships to local high school students planning to further their education.

Patronage and Dividends

In 2015, First Credit Union members will receive \$163,000 in the form of patronage based on our 2014 results. Patronage is based on the credit union's financial results and calculated using members' loan interest, deposit interest, & service charges paid. Profit sharing is our credit union's way to reward our members for doing business with us, while also fulfilling the promise of one of the cooperative principles – member economic participation – meaning that members share in the opportunity to benefit from their credit union's success. When combined with our annual dividend payments, this will result in over \$277,000 being given back to our membership through patronage and dividends.

Community Programs

First Credit Union Young Leaders Program

As part of our scholarship program, First Credit Union offers an annual Young Leaders program which gives local students the opportunity to gain leadership and work experience in event coordination, public relations, communication, professionalism, and more. In 2013-2014 four grade 12 students participated in this program and each received a \$1,500 scholarship.

Leaders in Training Program

In 2014, First Credit Union Bowen Branch was a major sponsor of Bowen Island Community Recreation's Leaders in Training Program. Every summer Bowen's Youth aged 12-16 have an opportunity to take part in this program and gain knowledge and skills while volunteering with Summer Day-camps and Special events through Bowen Island Community Recreation and other clubs on the island.

READ Program

Since 2006, First Insurance has partnered with the Powell River Kings to deliver the annual READ Program to students. The Junior A Hockey players visit elementary schools once a week for 15 weeks to read with students and then spend recess on the playground and hockey court with them. In 2014 nine schools and over 1500 children participated in the program. >>



Bowen Island Leaders in Training.

Community Impact Report

Secret Santa

For many families in our communities Christmas is a financial burden. It is the goal of First Insurance staff that no child in the community is left to greet Christmas morning without a gift; Secret Santa provides a means for individuals to anonymously purchase a gift from a child's wish list, and have that gift connected with the child in time for Christmas. In 2014 staff volunteers delivered over 1,000 gifts to 425 families through the Secret Santa program.

Financial Literacy

Promoting financial literacy is at the heart of credit unions; we take pride in the work we do to provide education, training and information to the communities that we serve. In addition to the READ program, in 2014 financial literacy workshops were delivered to schools in Texada, Powell River and Bowen Island. Monthly Conversation Café seminars were hosted for adults wishing to learn more about various financial topics on Texada Island.



Powell River Kings READ Team.

Events

First Credit Union is committed to helping people engage with their communities; in addition to hosting some of our own events, we look for opportunities to become involved in events that showcase our communities and bring people together. Some of the events we are involved with include: Movie Under the Stars; Family Literacy Day; Earth Week; Compassion Challenge; Bike to Work Week; Canada Day Celebrations; Sea Fair; Blackberry Street Party; Bowfest; Steamship Days; Round Bowen Yacht Race; Dog Days of Summer; Light up the Cove; Texada Fly-in; Sandcastle Weekend; Texada Art Tour; Terry Fox Run; Run the Rock; Fall Fair; Lantern Festival; Empire Days; Bullhead Derby; Classic Cruisers; Ducky 500; Boomers Legacy Ride; and many others ...

As a member-owned cooperative, commitment to community is at the heart of our business, but we can only do this work with the support of our membership. We'd like to thank our members and clients for doing business with us. As we grow and continue to get stronger, so does our capacity to positively impact our communities.

This symbol indicates a *Give* as we *Grow* initiative. The size of the initiative is based upon the credit union asset size and gross insurance premiums in each of our locations. As our business grows in that community, the funds for the program increase proportionately.

Board of Directors and Terms of Office



First Credit Union's Board of Directors is elected by the membership at the Annual General Meeting. They are a dedicated group of individuals who live in our community and come together to represent the membership in setting the strategic direction of the organization. The background and position of each of the directors on the First Credit Union board in 2014 are outlined below:

Gerry Wray, Chair

May 12, 2009 - Current

Gerry was born and raised in New Westminster and moved to Powell River in 2005. She has over 30 years of experience working for financial institutions. Gerry volunteers for many organizations; she served as a director for the 2007 Disability Games and treasurer for 3 years for the non-profit charity responsible for 9 Villages in Malawi Africa. Gerry also volunteers at the Powell River Health Care Auxilliary, Kathaumixw, and Festival for Performing Arts on a regular basis. It is Gerry's passion for volunteering and community involvement that inspired her to become a First Credit Union board member in May 2009. She enjoys working in a dynamic environment, on a variety of projects, with a diverse group of people; all working on behalf of credit union members.

Bob Timms, Vice Chair

May 18, 2010 - Current

Bob is currently the owner of Texada Vacation Rental in Van Anda, Texada. He has owned and operated several successful businesses, bringing over 40 years of entrepreneurial business experience to his role as a director. Bob was appointed as a First Credit Union director in 2010, and elected in 2011. He is involved with many local organizations and holds directorships with Texada Arts, Culture and Tourism Society, Tourism Powell River, and Van Anda Improvement District.

Alison Taplay, Secretary

January 03, 2012 - May 12, 2015

Alison is an instructor currently coordinating the human services programs for Vancouver Island University, Powell River Campus. She brings nearly 30 years of experience in the community living sector in both BC and Ontario to her teaching practice. As part of the Leadership requirement for her Master's degree, Alison conducted community research in the area of innovation and organizational change. She is passionate about social justice, citizen engagement, and sustainable community development; she sees innovation as an essential tool for change in these areas. Alison joined the board in January 2012 because she believes in the credit union philosophy and values. Her personal interests include hiking, kayaking, gardening, and sustainability.

Rob Arnstein

May 13, 2008 - December 31, 2014

Rob – a "recreatee" rather than retiree, with time to spare - moved to Powell River in 2006, lured by the natural beauty and lifestyle opportunities of the Powell River region. He keeps fit swimming at the Recreation Complex, and hiking and kayaking in local woods and waters. His studies in demography, statistics and regional planning led to service as CEO of Maple Ridge-Pitt Meadows Community Services, as a board member of Mid-Main Community Clinic in Vancouver and currently as a trustee of the Powell River Public Library. >>

Board of Directors and Terms of Office

Michael Kaile

May 10, 2012 - December 31, 2014

Michael moved to Canada in in 1982, and has spent much of his career in the hospitality industry. His hotel career has taken him to Bermuda, Dubai, Kenya and Abu Dhabi. Throughout Michael's career he has worked on many boards and committees, ranging from management to fundraising boards; presently he sits on Finance/Audit/ Membership/Governance/Pension and Compensation boards. From a community standpoint, Michael is a member of the Order of St John, raising funds for palliative care in the province. Michael's work has taken him to different countries with many cultures which has provided him with a true wealth of experiences which he has enjoyed sharing with others as a credit union Director.

Jennifer Salisbury

September 26, 2012 - Current

Jennifer is a US Naval Academy Graduate and former nuclear engineer aboard USS Enterprise (CVN 65). You may have seen her on Discovery Channel's Canada's Greatest Know-it-All Season 1, but is a business developer in real life. Jennifer works at PRREDS as Business Development Officer, supporting local businesses through Business Retention & Expansion Program. Her company, Platinum Business Development, serves clients across North America. Earning a Doctorate in Education in Higher Education and Adult Learning, Jennifer is studying Powell River retirees to find ways of improving pass-down of knowledge. She is a founding member of Powell River's newest toastmaster club, Toast to the Coast, and is a professional speaker on a variety of topics from leadership to networking to business development. Jennifer has been a First Credit Union board member since September 2012.

Bridget Andrews

November 28, 2012 - Current

Bridget is currently employed as Corporate Officer for the Gillies Bay Improvement District (a local government). Her experience includes a diverse background in management, administration, and technology. In 2008 Bridget sold her small incorporated business before moving from Langley to Texada Island, where in addition to her role as Corporate Officer, she continues to provide graphic design and web development services to local businesses. Bridget joined the board in November 2012 because she was searching for a volunteer opportunity that would allow her to contribute to our coastal and island communities. Bridget is an outdoor enthusiast who spends her free time writing, adventuring, and enjoying as many outdoor activities as she can!

Arlo McCubbin

May 09, 2013 - May 12, 2015

Arlo runs a CGA accounting practice in Cumberland, which focuses on serving small businesses, First Nations, and the art community. He is a dedicated volunteer and has served on several boards, including Victoria Cool Aid Society, the Comox Valley Art Gallery, and Cumberland and District Credit Union. Arlo spent 2 years working in Vanuatu as a CUSO volunteer setting up local councils on the Islands. Arlo is an avid world traveler and an enthusiastic squash and tennis player. Arlo joined the board in May 2013 because he is passionate about cooperative principals, community and business.

Kate Wetherell

August 29, 2014 - Current

Kate started her career in Canada as a chartered accountant working in public practice. Following a move to sunny southern California and later to Washington State, she transitioned into business and finance roles in the higher education sector (both public and private), where she worked for over 25 years. Kate was born in Vancouver and her family has been part or full-time residents on the lower Sunshine Coast since WWII. She is active on several boards, including Boucher Institute of Naturopathic Health in New Westminster. She currently works in business and finance consulting, both locally and nationally.

Dan Dyble

August 29, 2014 - Current

Dan Dyble works as a consultant to small and midsized organizations implementing strategies through start-up or growth phases. His background in industry and conflict resolution across cultures serves a growing portion of clients as smaller firms globalize. Prior to his consulting practice, Dan spent many years working in the oil and gas industry in a variety of roles including both manager and advisor, managing projects designed to increase operational efficiency, review and implement policy, and standardize procedures. Dan is also an Executive member of the Powell River Yacht Club and a Director of the Fermenters Guild BC.

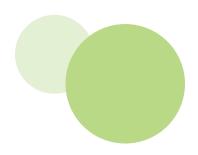


Director Compensation Disclosure

First Credit Union provides directors with the following remuneration:

- \$300 monthly honorarium to the Board Chairperson; \$200 monthly honorarium to Directors
- \$50 stipend for each half-day Board or committee meeting or attendance at a webinar; \$100 stipend for each full-day Board meeting or attendance at a conference or education session.
- Reimbursement of expenses such as accommodation, travel, mileage, and other applicable expenses when travelling to attend meetings or approved conference and education sessions.

For fiscal year 2014, the compensation received for each director is summarized at right.



| Name | Honorarium | Electronic Access Stipend | Meetings, Education, & Planning Sessions Attended | Meeting & Education Fees | Expense Reimbursement |
|--------------------|------------|------------------------------|--|-----------------------------|--------------------------|
| Gerry Wray | \$4,600 | \$1,080 | 65 | \$3,500 | \$627 |
| Bob Timms | \$2,450 | \$1,080 | 41 | \$2,250 | \$2,832 |
| Alison Taplay | \$2,400 | \$1,080 | 36 | \$1,900 | \$1,565 |
| Rob Arnstein | \$2,400 | \$1,080 | 34 | \$1,800 | - |
| Michael Kaile | \$2,200 | \$990 | 26 | \$1,500 | \$2,099 |
| Jennifer Salisbury | \$2,400 | \$1,080 | 54 | \$3,050 | \$3,873 |
| Bridget Andrews | \$2,400 | \$1,080 | 44 | \$2,400 | \$3,035 |
| Arlo McCubbin | \$2,400 | \$1,080 | 34 | \$1,850 | \$1,766 |
| Kate Wetherell | \$800 | \$360 | 12 | \$700 | - |
| Dan Dyble | \$800 | \$360 | 11 | \$700 | \$732 |

Performance and Compensation

For over 75 years, First Credit Union has been committed to strengthening the communities it serves through the growth of its locally owned financial cooperative. By taking a balanced approach to growth and achievement, the organization is able to fulfill its purpose: to strengthen the well-being of its members and make meaningful community impact. Balanced growth and achievement is accomplished by focusing on our four organizational pillars: meeting financial goals, developing leadership in everyone, making a difference in the community, and providing excellent service. These pillars form the framework for our organizational scorecard, around which we set goals and measure success. These four principles also form the basis for each individual staff member's development plan for the year, ensuring that each member of our team is focused on the same strategic priorities.

Beyond just sharing in a common purpose and developing smart plans to achieve our goals, First Credit Union recognizes that attracting and retaining talented individuals is imperative to our success. We believe that a fair and equitable compensation program is integral to building a team that can effectively carry out our objectives. Our compensation program, which reflects internal equity, external competitiveness, and individual contribution, is designed to include an appropriate balance of cash compensation and a wide range of benefits.

The purpose of First Credit Union's compensation philosophy is to:

- Recognize and reward excellent performance and reinforce the connection between performance and pay;
- Attract, motivate and retain highly skilled employees by taking a total rewards approach to all cash compensation and benefits;
- Align employees with the company's objectives by linking employee contribution to organizational achievements;
- Foster fair and equitable pay practices; and
- Promote a sense of shared accountability for the success of First Credit Union.

First Credit Union's salary administration program* provides the guidelines for compensation grids, salary ranges, and job evaluations in order to achieve internal equity and external competitiveness.

- a. Internal Equity: First Credit Union maintains systems to ensure that the relative value of all jobs, roles and functions are correctly ranked in relation to one another in an equitable, gender neutral, consistent, and effective manner, and properly recognize those aspects of work which are valued by the organization.
- b. External Competitiveness: In order to establish and/or verify the competitive position of its salary ranges, First Credit Union regularly

participates in external surveys and acquires other available compensation data.

In 2014, the total compensation of key management personnel (including salaries and other short-term benefits, total pension and other post-employment benefits) was \$674,336.

When determining CEO compensation, the same philosophy and salary administration principles apply, along with other added considerations. First Credit Union's Board of Directors is responsible to review and assess the CEO's performance annually based on the organization's annual scorecard. The Board is also responsible for setting and reviewing the compensation of the CEO. The approach taken by the Board is to target overall CEO compensation at the median of the BC Market (comparing credit unions of similar size and scope.) On an annual basis, the Board of Directors receives an independent analysis of CEO remuneration and uses that, along with the following additional considerations, to determine the final compensation of the CEO:

- Economic health of the credit union:
- The presence (and design) of incentive, profit sharing, and other packages which may be added to the base salary paid;
- Perguisites and pension plan arrangements;
- The incumbent's performance, years of experience, and qualifications; and
- The credit union's overall compensation philosophy.

^{*} The wages and the administration of wages of Union employees are governed by the provisions of the applicable collective agreement.

[†] Key management personnel are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Credit Union, including directors and management.

Auditors' Report



To the Members of First **Credit Union:**

We have audited the accompanying summarized consolidated financial statements of First Credit Union, which comprise the summarized consolidated balance sheet as at December 31. 2014 and the summarized consolidated statement of income and cash flows for the year then ended and related notes, are derived from the audited consolidated financial statements of First Credit Union for the year ended December 31, 2014. We expressed an unmodified audit opinion on those consolidated financial statements in our report dated March 30, 2015. Those consolidated financial statements, and the summary consolidated financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those consolidated financial statements.

The summary consolidated financial statements do not contain all the disclosures required by International Financial Reporting Standards. Reading the summary consolidated financial statements, therefore, is not a substitute for reading the audited consolidated financial statements of First Credit Union.

Management's Responsibility for the Summarized consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these summarized consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal

control as management determines is necessary to enable the preparation of summarized consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these summarized consolidated financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, Engagements to Report on Summary Financial Statements.

Opinion

In our opinion, the summarized consolidated financial statements, derived from the audited consolidated financial statements of First Credit Union present fairly, in all material respects, the financial position of First Credit Union.

Powell River, BC March 30, 2015

L. Del Mistro, BSc CA D. Dunn, CGA CA S.Beck, CGA Suite 201, 7385 Duncan St. Powell River, BC, V8A 1W6 T: 604-485-2726 F: 604-485-7910

Del Mistro Dunn Licensed Professional Accountants

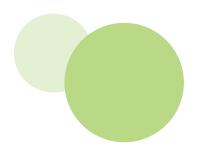
A Partnership of **Incorporated Professionals** www.delmistrodunn.ca Suite 1500, 885 W. Georgia St, Vancouver, BC, V6C 3E8 T: 604-689-4008 F: 604-485-7910

Balance Sheet

Summary of the Consolidated Balance Sheet as at December 31, 2014

| ASSETS | 2014 | 2013 |
|---|---------------|---------------|
| Cash | \$4,082,689 | \$15,504,825 |
| Treasury Deposits | \$15,919,900 | \$13,233,781 |
| Income Taxes Recoverable | - | \$102,041 |
| Investments and Other Assets | \$3,959,328 | \$3,518,782 |
| Loans and Notes Receivable (net of allowance) | \$231,876,874 | \$208,067,036 |
| Property, Plant and Equipment (net of amortization) | \$5,271,474 | \$5,388,036 |
| Intangible Assets (net of amortization) | \$971,522 | \$986,467 |
| Goodwill | \$12,370,036 | \$12,370,036 |

\$274,451,823 \$259,171,004



| LIABILITIES | 2014 | 2013 |
|----------------------------------|---------------|---------------|
| Accounts Payable | \$2,033,096 | \$1,972,421 |
| Demand Deposits | \$130,003,216 | \$123,674,222 |
| Accrued Interest and Dividends | \$1,369,156 | \$1,407,363 |
| Deferred Income | \$68,937 | - |
| Income Taxes Payable | \$74,600 | - |
| Deferred Income Taxes | \$213,297 | \$223,917 |
| Term Deposits | \$67,094,236 | \$68,768,328 |
| Registered Savings Plan Deposits | \$43,333,640 | \$40,375,111 |
| Loan from Central1 | \$7,800,000 | - |
| Capital Lease Obligations | \$46,036 | \$49,740 |
| Non Equity Shares | \$697,101 | \$1,778,212 |
| | \$252,733,315 | \$238,249,314 |
| MEMBERS' EQUITY | \$21,718,508 | \$20,921,690 |
| | \$274,451,823 | \$259,171,004 |

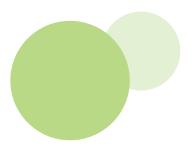
Income and Cash Flows

Summary of the Consolidated **Statement of Income and Retained Earnings** for the year ended December 31, 2014

| | 2014 | 2013 |
|--------------------------------------|--------------|--------------|
| Financial Income | \$8,525,603 | \$8,085,801 |
| Financial Expenses | \$3,194,975 | \$3,233,237 |
| Provision for Credit Losses | \$138,488 | \$70,867 |
| Financial Margin | \$5,192,140 | \$4,781,697 |
| Other Income | \$7,959,226 | \$7,645,821 |
| Operating Margin | \$13,151,366 | \$12,427,518 |
| Operating Expenses | \$11,412,203 | \$11,189,420 |
| Gain (Loss) on Disposal of Assets | (\$98,690) | (\$39,699) |
| Net Income Before Income Tax | \$1,640,473 | \$1,198,399 |
| Provision for Income Tax | \$240,789 | \$205,685 |
| NET INCOME | \$1,399,684 | \$992,714 |
| Retained Earnings, Beginning of Year | \$14,002,848 | \$13,043,312 |
| | \$15,402,532 | \$14,036,026 |
| Dividends | (\$273,055) | (\$269,962) |
| Amortization of Contributed Surplus | \$7,257 | \$236,784 |
| RETAINED EARNINGS, END OF YEAR | \$15,136,734 | \$14,002,848 |

Summary of the Consolidated **Statement of Cash Flows**, December 31, 2014

| | 2014 | 2013 |
|---|----------------|--------------|
| Cash Flows From (Used In) Operating Activities | (\$15,392,253) | \$7,678,614 |
| Cash Flows From (Used In) Financing Activities | \$7,193,768 | (\$694,032) |
| Cash Flows From (Used In) Investing Activities | (\$537,532) | \$548,571 |
| Net Increase in Cash and Cash Equivalents | (\$8,736,017) | \$7,533,153 |
| Cash and Cash Equivalents, Beginning of Year | \$28,738,606 | \$21,205,453 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$20,002,589 | \$28,738,606 |





Making Meaningful Community Impact

