

FIRST CREDIT UNION
Consolidated Financial Statements
Year Ended December 31, 2016

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Index to Consolidated Financial Statements
Year Ended December 31, 2016

	Page
MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING	1
INDEPENDENT AUDITOR'S REPORT	2
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Balance Sheet	3
Consolidated Statement of Income and Comprehensive Income	4
Consolidated Statement of Cash Flow	5
Consolidated Statement of Changes in Equity	6
Notes to Consolidated Financial Statements	7 - 43

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Management's Responsibility for Financial Reporting

The Consolidated financial statements of First Credit Union have been prepared in accordance with International Financial Reporting Standards. When alternative accounting methods exist, management has chosen those it deems most appropriate in the circumstances. These statements include certain amounts based on management's estimates and judgments. Management has determined such amounts based on a reasonable basis in order to ensure that the financial statements are presented fairly in all material respects.

The integrity and reliability of First Credit Union's reporting systems are achieved through the use of formal policies and procedures, the careful selection of employees and an appropriate division of responsibilities. These systems are designed to provide reasonable assurance that the financial information is reliable and accurate.

The Board of Directors is responsible for ensuring that management fulfills its responsibility for financial reporting and is ultimately responsible for reviewing and approving the financial statements. The Board carries out this responsibility principally through its Audit and Operational Risk Committee. The Audit and Operational Risk Committee is appointed by the Board and meets periodically with management and the members' auditors to review significant accounting, reporting and internal control matters. Following its review of the financial statements and discussions with the auditors, the Audit and Operational Risk Committee reports to the Board of Directors prior to its approval of the financial statements. The Committee also considers, for review by the Board and approval by the members, the engagement or re-appointment of the external auditors.

The Consolidated financial statements have been audited on behalf of the members by Del Mistro Dunn, in accordance with Canadian auditing standards.



Gerry Wray,
Audit and Operational Risk Committee



Kate Wetherell,
Audit and Operational Risk Committee

Powell River, British Columbia
March 28, 2017

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INDEPENDENT AUDITOR'S REPORT

To the Members of First Credit Union

We have audited the accompanying consolidated financial statements of First Credit Union, which comprise the consolidated balance sheet as at December 31, 2016 and the consolidated statements of income and comprehensive income, changes in equity and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of **First Credit Union** as at December 31, 2016 and its financial performance and its cash flow for the year then ended in accordance with International Financial Reporting Standards.

Powell River, British Columbia
March 28, 2017





CHARTERED PROFESSIONAL ACCOUNTANTS

FIRST CREDIT UNION
Consolidated Balance Sheet
December 31, 2016

	2016	2015
ASSETS		
CASH (Note 3)	\$ 43,947,582	\$ 23,022,157
TREASURY DEPOSITS (Note 3)	5,196,802	11,260,932
INCOME TAXES RECOVERABLE	-	148,495
INVESTMENTS AND OTHER ASSETS (Note 4)	3,325,908	4,150,367
LOANS AND NOTES RECEIVABLE (Notes 5, 6)	295,253,507	266,060,895
PROPERTY, PLANT AND EQUIPMENT (Note 7)	5,130,695	5,019,473
INVESTMENT IN JOINT VENTURE (Note 8)	9,629,849	-
INTANGIBLE ASSETS (Note 9)	52,576	1,026,698
GOODWILL (Note 10)	-	12,370,036
	<u>\$ 362,536,919</u>	<u>\$ 323,059,053</u>
LIABILITIES		
ACCOUNTS PAYABLE	\$ 1,064,429	\$ 2,194,568
DEFERRED INCOME	-	72,654
INCOME TAXES PAYABLE	131,944	-
DEMAND DEPOSITS (Note 11)	159,276,699	148,312,987
ACCRUED INTEREST AND DIVIDENDS (Note 11)	1,364,003	1,264,553
TERM DEPOSITS (Note 11)	87,482,854	74,957,133
REGISTERED SAVINGS PLAN DEPOSITS (Note 11)	59,541,413	54,267,717
DEFERRED INCOME TAX (Note 12)	120,257	127,432
SECURED BORROWINGS (Note 13)	21,153,027	19,443,958
OBLIGATIONS UNDER FINANCE LEASE (Note 14)	10,432	23,954
	<u>330,145,058</u>	<u>300,664,956</u>
MEMBERS' EQUITY		
MEMBERS' SHARES (Note 15)	4,431,813	4,817,416
CONTRIBUTED SURPLUS (Note 16)	1,598,495	1,607,962
RETAINED EARNINGS	26,361,553	15,968,719
	<u>32,391,861</u>	<u>22,394,097</u>
	<u>\$ 362,536,919</u>	<u>\$ 323,059,053</u>
COMMITMENTS (Note 17)		
CONTINGENT LIABILITY (Note 18)		

ON BEHALF OF THE BOARD

 Director
 Director

The accompanying notes form an integral part of these financial statements.

FIRST CREDIT UNION
Consolidated Statement of Income and Comprehensive Income
Year Ended December 31, 2016

	2016	2015
FINANCIAL INCOME		
Interest on loans	\$ 9,498,390	\$ 8,673,855
Interest and dividends on investments	371,936	407,931
TOTAL FINANCIAL INCOME	9,870,326	9,081,786
FINANCIAL EXPENSES		
Interest on member deposits	2,898,583	3,070,754
Interest on borrowed money	357,105	208,464
TOTAL FINANCIAL EXPENSES	3,255,688	3,279,218
FINANCIAL MARGIN	6,614,638	5,802,568
INCOME FROM OTHER OPERATING ACTIVITIES		
Commissions	5,303,163	6,394,324
Bad debts	(338,258)	(234,234)
Other (Note 19)	1,693,711	1,343,222
TOTAL INCOME FROM OTHER OPERATING ACTIVITIES	6,658,616	7,503,312
TOTAL FINANCIAL MARGIN AND OTHER INCOME	13,273,254	13,305,880
EXPENSES		
Advertising and promotion	427,846	332,650
Amortization	538,868	522,565
Amortization of intangible assets	17,525	32,450
Building occupancy	501,823	440,216
Cheque processing	193,091	180,915
Commissions	29,826	37,370
Dues and assessments	558,193	487,637
Insurance	163,343	128,091
Interest and bank charges	88,972	119,693
Management fees	4,292	-
Miscellaneous	137,848	38,722
Office	1,127,952	1,226,378
Operating lease	26,105	82,316
Professional and consulting	318,408	262,208
Restructuring costs	341,214	-
Salaries and employee benefits	7,159,461	7,420,841
Subcontract	426,183	699,333
Travel	121,960	108,335
TOTAL EXPENSES	12,182,910	12,119,720
INCOME FROM OPERATIONS	1,090,344	1,186,160
OTHER INCOME (EXPENSES)		
Gains (losses) on disposal of assets (Note 20)	11,278,197	1,428
Income (loss) from joint venture	(353,417)	-
TOTAL OTHER INCOME (EXPENSES)	10,924,780	1,428
INCOME BEFORE INCOME TAXES	12,015,124	1,187,588
INCOME TAXES (RECOVERED)		
Current (Note 21)	1,146,018	150,741
Deferred (Note 12)	122,970	(87,603)
TOTAL INCOME TAXES (RECOVERED)	1,268,988	63,078
NET AND COMPREHENSIVE INCOME	\$ 10,746,136	\$ 1,124,510

The accompanying notes form an integral part of these financial statements.

FIRST CREDIT UNION
Consolidated Statement of Cash Flow
Year Ended December 31, 2016

	2016	2015
OPERATING ACTIVITIES		
Net and comprehensive income	\$ 10,746,136	\$ 1,124,510
Items not affecting cash:		
Amortization of property, plant and equipment	538,868	522,565
Gain on disposal of assets	(11,278,197)	(1,428)
Deferred income taxes	122,970	(87,663)
Amortization of intangibles	17,525	32,450
Loss on joint venture	353,417	-
	<u>500,719</u>	<u>1,590,434</u>
Changes in non-cash working capital:		
Trade accounts receivable	2,120,727	(77,090)
Commissions receivable	(612,955)	78,103
Interest and dividend receivable	(21,740)	32,145
Prepaid expenses and deposits	(71,249)	(114,441)
Deferred income	(72,654)	3,717
Other	(851)	(5,235)
Loans and notes receivable	(29,192,612)	(34,184,021)
Accounts payable	(1,130,139)	161,471
Income taxes recoverable	280,439	(223,095)
Non equity shares	-	(697,101)
Accrued interest payable	(55,677)	(130,167)
Registered savings plan deposits	5,273,696	10,934,077
Demand deposits	10,963,712	18,309,771
Term deposits	12,525,721	7,862,897
Account receivable from joint venture	(48,390)	-
	<u>(41,972)</u>	<u>1,951,031</u>
Cash flow from operating activities	<u>458,747</u>	<u>3,541,465</u>
INVESTING ACTIVITIES		
Purchase of equipment	(922,642)	(315,176)
Proceeds on disposal of equipment	30,806	46,040
Proceeds on disposal of shares	8,200,000	-
Proceeds on sale of property	43,763	-
Proceeds on disposal of ICBC Contracts	6,250,000	-
Purchase of customer list	-	(87,626)
Purchase of other shares	(224,349)	(105,892)
Cash flow from (used by) investing activities	<u>13,377,578</u>	<u>(462,654)</u>
FINANCING ACTIVITIES		
Equity shares (redemptions in excess of issued)	(385,603)	(147,340)
Dividends and patronage refund paid during fiscal year	(284,974)	(274,307)
Proceeds from Central T loan	-	(7,800,000)
Proceeds from securitization	1,709,069	19,443,958
Repayment of obligations under finance lease	(13,522)	(22,082)
Cash flow from financing activities	<u>1,024,970</u>	<u>11,200,229</u>
INCREASE IN CASH FLOW	14,861,295	14,279,040
Cash - beginning of year	<u>34,283,089</u>	<u>20,004,049</u>
CASH - END OF YEAR	\$ 49,144,384	\$ 34,283,089
CASH CONSISTS OF:		
Cash	\$ 43,947,582	\$ 23,022,157
Treasury deposits	<u>5,196,802</u>	<u>11,260,932</u>
	<u>\$ 49,144,384</u>	<u>\$ 34,283,089</u>

The accompanying notes form an integral part of these financial statements.

FIRST CREDIT UNION
Consolidated Statement of Changes in Equity
Year Ended December 31, 2016

	Share Capital	Contributed Surplus	Retained Earnings
2016			
Equity at beginning of period	\$ 4,817,416	\$ 1,607,962	\$ 15,968,719
Net and comprehensive income	-	-	10,746,136
Purchase of Shares	41,764	-	-
Sale of shares	(427,367)	-	-
Dividends on equity shares	-	-	(72,972)
Patronage refund	-	-	(367,129)
Deferred income tax	-	(2,209)	-
Amortization transfer of contributed surplus	-	(86,799)	86,799
Surplus reallocation	-	79,541	-
Equity at end of period	<u>\$ 4,431,813</u>	<u>\$ 1,598,495</u>	<u>\$ 26,361,553</u>
2015			
Equity at beginning of period	\$ 4,964,756	\$ 1,617,017	\$ 15,136,734
Net and comprehensive income	-	-	1,124,510
Purchase of Shares	46,759	-	-
Sale of shares	(194,099)	-	-
Dividends on equity shares	-	-	(95,782)
Patronage refund	-	-	(204,000)
Deferred Income tax	-	(1,798)	-
Amortization transfer of contributed surplus	-	(7,257)	7,257
Equity at end of period	<u>\$ 4,817,416</u>	<u>\$ 1,607,962</u>	<u>\$ 15,968,719</u>

The accompanying notes form an integral part of these financial statements.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Entity Information

First Credit Union (the "Credit Union") is incorporated under the Credit Union Incorporation Act of British Columbia. The Credit Union's registered office and principal place of business is located at 4448 A Marine Avenue, Powell River, British Columbia. The Credit Union's (and its subsidiaries, together the "Group") principal business is the provision of the following products and services to its members: mortgages, personal and commercial loans, chequing and savings accounts, term deposits, RRSPs, RRRIFs, TFSA's, RDSPs, RESP's, mutual funds, automated banking machines ("ABMs"), wealth management services, property and casualty insurance, auto insurance, debit and credit cards and internet banking.

International financial reporting standards (IFRS)

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

Basis of presentation

These consolidated financial statements were approved and authorized for issue by the Board of Directors on March 28, 2017, have been prepared under the historical cost convention and are presented in Canadian dollars rounded to the nearest dollar.

Basis of consolidation

The consolidated financial statements incorporate the financial statements of First Credit Union and entities controlled by First Credit Union up to December 31, 2016.

Subsidiaries are all entities controlled by the Group. Control is achieved where the Credit Union has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. When the Group loses control over a subsidiary, it derecognizes the assets and liabilities of the subsidiary, and any related non-controlling interest and other components of equity. Any resulting gain or loss is recognized in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Where necessary, adjustments are made to the financial statements of the subsidiaries to bring the accounting policies used into line with those adopted by the Group.

Intercompany transactions, balances and unrealized gains and losses on intercompany transactions are eliminated on consolidation. Entities over which the owners of the Parent have significant influence and those which the owners of the Parent jointly control are accounted for using the equity method.

Joint ventures are joint arrangements that provide joint control, whereby the Company has rights to the net assets of the joint arrangement, rather than rights to its assets and obligations for its liabilities. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The equity method is a method of accounting whereby the equity interests are initially recognized at cost, including transaction costs. After initial recognition, the consolidated financial statements include the Company's share in the investees' profit or loss and other comprehensive income, up to the date significant influence or joint control ceases.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Goodwill arising on the acquisition of equity interests accounted for using the equity method was recognized according to the same policy used by the Company to recognize goodwill arising on the acquisition of a subsidiary (described below). All the entities accounted for using the equity method apply the same accounting policies as the Company, as described in this section.

Unrealized gains and losses on transactions between the Company and its jointly controlled or significantly influenced investees are eliminated to the extent of the Company's interests in the investee.

Subsidiaries	Percentage Owned 2016 (%)*	Percentage Owned 2015 (%)*
First Group of Companies Realty Holdings Ltd.	100.00	100.00
First Wealth Management Ltd.	100.00	-
CU Agencies Alliance Ltd. (Joint Venture - Equity Accounting)	50.00	-
First Insurance Agencies Ltd	-	100.00
Westview Agencies Ltd.	-	100.00

* Percentage of voting power is in proportion to ownership

All intra-group balances, income and expenses and unrealized gains and losses resulting from intra-group transactions are eliminated in preparing the consolidated financial statements.

Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree measured at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the bargain purchase gain is recognized in profit or loss.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognized in profit or loss.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

Cash and cash equivalents

Cash and cash equivalents are carried at amortized cost and with original maturities of three months or less from the date of acquisition, are subject to an insignificant risk of changes in their fair value.

Trade and other receivables

Trade receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method, less impairment. Amortized cost is calculated by taking into account fees or costs that are an integral part of the effective interest rate. The effective interest rate amortization is included in other income, as part of service charges income, in the statement of income and comprehensive income. The losses arising from impairment are recognized in the statement of income and comprehensive income as bad debts.

Investments

Central 1 Credit Union ("Central 1") deposit instruments are classified as loans and receivables and are initially measured at fair value plus transaction costs that are directly attributable to their acquisition. Subsequently they are carried at amortized cost, which approximates fair value.

Equity instruments

These equity instruments are classified as loans and receivables and are initially measured at fair value plus transaction costs that are directly attributable to their acquisition. Subsequently they are carried at amortized cost. Unquoted equity securities whose fair value cannot be measured reliably are carried at cost. Interest income is recognized in profit or loss using the effective interest method. Dividend income is recognized in profit or loss when the Group becomes entitled to the dividend.

Member loans

All member loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and have been classified as loans and receivables.

Member loans are initially measured at fair value, net of loan origination fees and inclusive of transaction costs incurred.

Member loans are subsequently measured at amortized cost, using the effective interest rate method, less any impairment (losses).

Loans to members are reported at their recoverable amount representing the aggregate amount of principal, less any allowance or provision for impaired loans plus accrued interest. Interest is accounted for on the accrual basis for all loans.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

If there is objective evidence that an impairment loss on member loans carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the loans' carrying amount and the present value of expected cash flows discounted at the loans' original effective interest rate; short-term balances are not discounted.

The Credit Union first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant.

If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment. The expected future cash outflows for a group of financial assets with similar credit risk characteristics are estimated based on historical loss experience.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in net and comprehensive income.

Bad debts written off

Bad debts are written off from time to time as determined by management and approved by the Board of Directors when it is reasonable to expect that the recovery of the debt is unlikely. Bad debts are written off against the provisions for impairment, if a provision for impairment had previously been recognized. If no provision had been recognized, the write offs are recognized in bad debts in the statement of net and comprehensive income.

Loan securitization

For securitization transactions, loans are derecognized only when the contractual rights to receive the cash flows from these assets have ceased to exist or substantially all the risks and rewards of the loans have been transferred. If the criteria for derecognition has not been met, the securitization is reflected as a financing transaction and the related liability is initially recorded at fair value and subsequently measured at amortized cost, using the effective interest rate method.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Property and equipment

Property and equipment is stated at cost or deemed cost less accumulated amortization. Property and equipment is amortized over its estimated useful life on a straight-line basis at the following rates and methods:

Buildings	5 to 40 years
Automated teller machines	5 years
Computer equipment	3 to 5 years
Computer software	3 to 5 years
Equipment	5 to 10 years
Furniture and fixtures	5 to 20 years
Leasehold improvements	Term of Lease
Motor vehicles	10 years
Land	Non-depreciable

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

Ongoing repairs and maintenance are expensed as incurred. Any gain or loss on disposal of an item of property and equipment is recognized within other income in profit or loss.

Intangible assets

Amortization on fixed life intangible assets is charged to the consolidated statement of income on a straight-line basis over the estimated useful lives of intangible assets. Customer lists are amortized from the date they are available for use. The estimated useful lives for intangibles with definite lives are as follows:

Customer lists	5 years
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Management determines the estimated useful life of customer lists based on its evaluation of the purchased companies at the time of acquisition by considering market share, potential growth and other factors inherent in the acquired companies.

The useful lives of the intangible assets are reviewed on an annual basis and are altered if estimates have changed significantly.

Gains or losses on the disposal of intangible assets are determined as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognized in the consolidated statement of net and comprehensive income as other operating income or other operating costs, respectively.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

I. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Impairment of non-financial assets

Non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount, which is the higher of value in use and fair value less selling costs, the asset is written down accordingly. 'Value in use' is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset's cash-generating unit ("CGU"). CGU is defined as the lowest group of assets in which the asset belongs for which there are separately identifiable cash flows.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the CGU. The Credit Union had one cash-generating unit, the insurance subsidiaries in Powell River and on Vancouver Island, for which impairment testing is performed. Those subsidiaries were sold September 29, 2016.

Intangible assets with an indefinite useful life (such as goodwill and ICBC contracts) are tested for impairment annually regardless of whether there is any indication of impairment.

Impairment charges are included in net and comprehensive income and are reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognized. An impairment loss in respect of goodwill is not reversed.

Trade payables

Trade and other payables are stated at cost, which approximates fair value due to the short term nature of these liabilities. Trade payables are non-interest bearing and are normally settled on 30-60 day terms.

Provisions

Provisions are recognized when the Group has a legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. If the effect is material, provisions are determined by discounting the expected future cash flows using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability.

A provision for credit union levies is recognized when the condition that triggers the payment of the levy is met. If a levy obligation is subject to a minimum activity threshold so that the obligating event is reaching a minimum activity, then a provision is recognized when that minimum activity threshold is reached.

Employee benefits - pension plan

The Credit Union participates in a multi-employer defined benefit pension plan, however, sufficient information is not available to use defined benefit accounting. Therefore, the Credit Union accounts for the plan as if it were a defined contribution plan, recognizing contributions as an expense in the year to which they relate. The Credit Union also participates in a defined contribution plan.

Other long-term employee benefits

The Group's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. Remeasurements are recognized in profit or loss in the period in which they arise.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Member deposits

All member deposits are initially measured at fair value, net of any transaction costs directly attributable to the issuance of the instrument.

Member deposits are subsequently measured at amortized cost, using the effective interest rate method.

Income taxes

Income tax expense is comprised of current and deferred tax. Current tax and deferred tax are recognized in net and comprehensive income except to the extent that it relates to a business combination, or items recognized directly in equity.

Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are measured at the amount expected to be recovered from or paid to the taxation authorities. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base, except for temporary differences arising on the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting nor taxable profit or loss.

Recognition of deferred tax assets for unused tax losses, tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable profit will be available which allow the deferred tax asset to be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The amount of the deferred tax asset or liability is measured at the amount expected to be recovered from or paid to the taxation authorities. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date and are expected to apply when liabilities and assets are settled or recovered.

Equity instruments

(a) Member shares

Member shares issued by the Credit Union are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset.

Shares that contain redemption features subject to the Credit Union maintaining adequate regulatory capital are accounted for using the partial treatment requirements of International Financial Reporting Interpretations Committee ("IFRIC") 2 Members' Shares in Co-operative Entities and Similar Instruments.

(b) Dividends and patronage rebates

Dividends and patronage rebates are recognized in the consolidated financial statements when they have been approved by the Board of Directors.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Revenue and expense recognition

(a) Interest

Interest on financial assets and financial liabilities is measured at amortised cost, calculated on an effective interest basis. The 'effective interest rate' is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or financial liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses. The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

(b) Commissions and fees

Commissions are recognized at the time policies are accepted by the insuring company. Contingent insurance commissions are variable and uncertain and are contingent upon the profitability of the insurance provider and the claims of the Group's insurance customers over the year. Due to this inherent uncertainty, contingent commissions are only recorded when the amount is virtually certain.

Other fees and commission income — including account servicing fees, investment management fees, sales commission, placement fees and syndication fees — are recognized as the related services are performed. If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fees are recognized on a straight-line basis over the commitment period.

(c) Dividend income

Dividend income is recognized when the right to receive income is established. Usually, this is the ex-dividend date for quoted equity securities. Dividends are presented in interest and dividends on investments in financial income.

Leases

(a) Operating leases

Where substantially all of the risks and rewards incidental to ownership are not transferred to the Credit Union (an "operating lease"), the total rentals payable under the lease are charged to the statement of income on a straight-line basis over the lease term. The aggregate benefit of lease incentives is recognized as a reduction of the rental expense over the lease term on a straight-line basis.

(b) Finance lease

Where substantially all of the risks and rewards incidental to ownership of a leased asset have been transferred to the Credit Union (a "finance lease"), the asset is treated as if it had been purchased outright. The amount initially recognized as an asset is the lower of the fair value of the leased property and the present value of the minimum lease payments payable over the term of the lease. The corresponding lease commitment is shown as a liability. Lease payments are divided into capital and interest components. Interest is charged to the statement of income over the period of the lease and is calculated so that it represents a constant proportion of the lease liability. The capital element reduces the balance owed to the lessor.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Foreign currency translation

Foreign currency accounts are translated into Canadian dollars as follows:

At the transaction date, each asset, liability, revenue and expense denominated in a foreign currency is translated into Canadian dollars by the use of the exchange rate in effect at that date. At the year-end date, unsettled monetary assets and liabilities are translated into Canadian dollars by using the exchange rate in effect at the year-end date and the related translation differences are recognized in net and comprehensive income. Exchange gains and losses arising on the retranslation of monetary available-for-sale financial assets are treated as a separate component of the change in fair value and recognized in net and comprehensive income.

Non-monetary assets and liabilities that are measured at historical cost are translated into Canadian dollars by using the exchange rate in effect at the date of the initial transaction and are not subsequently restated. Non-monetary assets and liabilities that are measured at fair value or a revalued amount are translated into Canadian dollars by using the exchange rate in effect at the date the value is determined. The related translation differences are recognized in net income together with the gain or loss of the underlying non-monetary asset or liability.

Financial assets and financial liabilities

(a) Recognition

The Group initially recognizes loans and advances, deposits, debt securities issued and subordinated liabilities on the date on which they are originated. All other financial instruments (including regular purchases and sales of financial assets) are recognized on the trade date, which is the date on which the Group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

(b) Classification

Financial assets

The Group classifies its financial assets into one of the following categories:

- loans and receivables;
- held to maturity;
- available-for-sale; and

at fair value through profit or loss, and within this category as:

- held for trading; or
- designated at fair value through profit or loss.

Financial liabilities

The Group classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost or fair value through profit or loss.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

L. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

(c) Derecognition

Financial assets

The Group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

(d) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

International Financial Reporting Standards (IFRS)

Certain new standards, amendments and interpretations have been published that are mandatory for the Group's accounting periods beginning on or after January 1, 2016 or later periods that the Group has decided not to adopt early. The standards, amendments and interpretations that will be relevant to the Group are:

The final version of IFRS 9, issued by the IASB in July 2014, replaces IAS 39 Financial Instruments: Recognition and Measurement and IFRIC 9 Reassessment of Embedded Derivatives as well as the versions of IFRS 9 issued by the IASB in November 2013, October 2010 and November 2009. The final standard largely retains the classification and measurement requirements and new hedge accounting model included in earlier versions, while introducing a single forward-looking expected credit loss impairment model. The main features introduced in the final version of this new standard are as follows:

Financial assets are measured at fair value through other comprehensive income if they are held within a business model whose objective is to both collect contractual cash flows and sell financial assets, and the contractual cash flows are solely payments of principal and interest.

All gains and losses on financial assets measured at fair value through other comprehensive income are recognized in profit or loss when the financial asset is impaired, reclassified to fair value through profit or loss, or derecognized.

An expected credit loss impairment model is applicable to financial instruments measured at amortized cost or fair value through other comprehensive income, loans receivable. An entity recognizes 12-month expected credit losses if the credit risk of a financial instrument has not increased significantly since initial recognition and lifetime expected credit losses if credit risk has increased significantly since initial recognition.

IFRS 9 is effective for annual periods beginning on or after January 1, 2018, and the standard should be applied retrospectively, subject to certain exceptions. Restatement of prior periods is not required and is only permitted if it is possible without the use of hindsight. The Group is currently analyzing the potential effects of adopting this standard on its consolidated financial statements.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

IFRS 15 Revenue from Contracts with Customers. IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes. IFRS 15 is effective for annual reporting periods beginning on or after January 1, 2017, with early adoption permitted.

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 15.

2. GENERAL INFORMATION - PRESENTATION OF FINANCIAL STATEMENTS

(a) Estimates could be significant

The preparation of the consolidated financial statements in conformity with International Financial Reporting Standards ("IFRS") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. By their nature, these estimates are subject to measurement uncertainty and the effect on the consolidated financial statements of changes in such estimates in future periods could be significant.

The effect of a change in an accounting estimate is recognized prospectively by including it in income in the period of the change, if the change affects that period only, or in the period of the change and future periods, if the change affects both.

The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

(b) Fair value of financial instruments

The Credit Union determines the fair value of financial instruments that are not quoted in an active market using valuation techniques that are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. In that regard, the derived fair value estimates cannot always be substantiated by comparison with independent markets and, in many cases, may not be capable of being realized immediately.

The methods and assumptions applied, and the valuation techniques used, for financial instruments that are not quoted in an active market are disclosed in Note 4.

(c) Estimates for member loan loss provision

In determining whether an impairment loss should be recorded in the statement of income the Credit Union makes judgment on whether objective evidence of impairment exists individually for financial assets that are individually significant. Where this does not exist the Credit Union uses its judgment to group member loans with similar credit risk characteristics to allow a collective assessment of the group to determine any impairment loss.

In determining the collective loan loss provision management uses estimates based on historical loss experience for assets with similar credit risk characteristics and objective evidence of impairment. Further details on the estimates used to determine the allowance for impaired loans collective provision are provided in Note 6.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

2. GENERAL INFORMATION - PRESENTATION OF FINANCIAL STATEMENTS *(continued)*

(d) Estimates in income tax filings

The Credit Union periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Credit Union records its best estimate of the tax liability including any related interest and penalties in the current tax provision. Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different amount.

(e) Estimates in goodwill impairment

The Credit Union determined whether goodwill was impaired using the value in use method as the underlying business entities were not quoted in an active market. This method uses valuation techniques that are significantly affected by the assumptions used, including discount rates and estimates of future cash flows.

The goodwill was disposed of on September 29, 2016 when the subsidiaries, Westview Agencies Ltd and First Insurance Agencies Ltd., the companies which generated the goodwill on their original purchase, were sold to CU Agencies Alliance Ltd..

(f) Operating segments

The Group has the following two strategic divisions, which are reportable segments. These divisions offer different products and services, and are managed separately based upon the Group's management and internal reporting structure. The segments are banking and insurance. Banking deals with loans, deposits and other transactions and balances with corporate and retail customers. Insurance deals with brokerage services for property and life insurance products. On October 1, 2016, the Group restructured the insurance division by forming a new joint venture and selling 50% to a new joint venture partner.

3. CASH AND CASH EQUIVALENTS

The Credit Union's cash and current accounts are held with Central 1 and/or other approved parties. The average yield on the accounts at December 31, 2016 is 0.88% (2015 - 1.34%).

Treasury deposits

	<u>2016</u>	<u>2015</u>
Maturing in 181 to 365 days	\$ 1,000,000	\$ 500,000
Maturing in over 365 days	<u>2,848,102</u>	<u>9,376,932</u>
Total Canadian dollar treasury deposits	3,848,102	9,876,932
Maturing in 181 to 365 days (US dollar)	<u>1,348,700</u>	1,384,000
Total treasury deposits	<u>\$ 5,196,802</u>	<u>\$ 11,260,932</u>

The Credit Union must maintain liquidity reserves with Central 1 at 8% of total assets at December 31 each year. The deposits can be withdrawn only if there is a sufficient reduction in the Credit Union's total assets or upon withdrawal of membership from Central 1. The liquidity reserves are due within one month to four years 10 months. At maturity, these deposits are reinvested at market rates for various terms.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

4. INVESTMENTS AND OTHER ASSETS

	<u>2016</u>	<u>2015</u>
Central 1 Credit Union shares	\$ 1,270,286	\$ 1,045,937
CUPP Services Ltd.	142,787	142,787
	<u>1,413,073</u>	<u>1,188,724</u>
Trade accounts receivable	29,202	2,149,929
Commission and other receivables	1,295,115	317,036
Interest and dividends receivable	112,093	90,353
Prepaid expenses and deposits	431,561	360,312
Other	44,864	44,013
	<u>\$ 3,325,908</u>	<u>\$ 4,150,367</u>

The shares in Central 1 are required as a condition of membership and are redeemable upon withdrawal of membership or at the discretion of the Board of Directors of Central 1. In addition, the member credit unions are subject to additional capital calls at the discretion of the Board of Directors of Central 1.

Class A Central 1 shares are subject to an annual rebalancing mechanism and are issued and redeemable at par value. There is no separately quoted market value for these shares; however, fair value is determined to be equivalent to the par value since transactions occur at par value on a regular and recurring basis.

Class E Central 1 shares are issued with a nominal par value. The redemption value of each Class E share is \$100, while the paid-up capital of each Class E share is \$0.01. The tax basis of the Credit Union's investment in Class E Shares is \$0.01 multiplied by the number of Class E shares. Should the Class E shares of Central 1 be redeemed, the Credit Union would recognize a deemed dividend equal to the difference between the redemption value of the shares and the paid-up capital of those shares at the time of redemption. There is no separately quoted market for these shares and the fair value cannot be measured reliably as the timing of the redemption of these shares cannot be determined; therefore, they are recorded at cost.

The Credit Union is not intending to dispose of any Central 1 shares as the services supplied by Central 1 are relevant to the day to day activities of the Credit Union.

Dividends on these shares are at the discretion of the Board of Directors of Central 1.

The CUPP Services Ltd. shares are participating preference shares. The dividend yield received during 2016 was 31.90% (2015 – 28.2%). There is no separately quoted market value for these shares and as there are no fixed dividend returns, they are recorded at cost.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

5. LOANS AND NOTES RECEIVABLE

	2016	2015
Residential Mortgages	\$ 230,323,788	\$ 201,557,904
Personal Loans	29,250,204	30,426,775
Commercial Loans	32,684,224	32,800,275
Other note receivable	3,238,197	1,397,105
Subtotal	295,496,413	266,182,059
Accrued interest receivable	317,892	317,654
Allowance for impaired loans (Note 6)	(560,798)	(438,818)
	<u>\$ 295,253,507</u>	<u>\$ 266,060,895</u>

Member loans can have either a variable or fixed rate of interest and they mature within a maximum of five years.

Variable rate loans are based on a "prime rate" formula, ranging from prime minus 1.70% to prime plus 9.15%. The rate is determined by the type of security offered and the member's credit worthiness. The Credit Union's prime rate at December 31, 2016 was 2.70%.

The interest rate offered on fixed rate loans being advanced at December 31, 2016 ranges from 1.00% to 12.5% and varies with the type of security offered and the member's credit worthiness.

Residential mortgages are loans and lines of credit secured by residential property and are generally repayable monthly with either blended payments of principal and interest or interest only.

Personal loans consist of term loans and lines of credit that are non real estate secured and, as such, have various repayment terms. They are secured by various types of collateral, including mortgages on real property, general security agreements, charges on specific equipment, investments, and personal guarantees.

Commercial loans consist of term loans, operating lines of credit and mortgages to individuals, partnerships and corporations, and have various repayment terms. They are secured by various types of collateral, including mortgages on real property, general security agreements, charges on specific equipment, investments, and personal guarantees.

Average yields to maturity

Loans bear interest at both variable and fixed rates with the following average yields at:

	Principal	2016	Principal	2015
Variable rate	\$ 68,714,912	3.65%	\$ 70,839,797	3.74%
Fixed rate due less than one year	52,170,583	3.14%	60,847,420	3.24%
Fixed rate due between one and five years	174,368,012	3.18%	134,373,678	3.40%
	<u>\$ 295,253,507</u>	<u>3.28%</u>	<u>\$ 266,060,895</u>	<u>3.45%</u>

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

5. LOANS AND NOTES RECEIVABLE *(continued)*

Credit Quality of Loans

It is not practical to value all collateral as at the balance sheet date due to the variety of assets and conditions. A breakdown of the carrying value of the loans held on a portfolio basis follows:

	<u>2016</u>	<u>2015</u>
Unsecured loans	\$ 11,874,239	\$ 10,734,082
Loans otherwise secured	5,093,685	5,761,056
Loans guaranteed by government	4,082,771	3,954,891
Residential mortgages insured by government	107,332,027	107,406,754
Loans secured by residential mortgages	138,477,285	109,758,416
Loans commercial real estate secured	28,393,500	28,445,696
	<u>\$ 295,253,507</u>	<u>\$ 266,060,895</u>

The fair value of member loans at December 31, 2016 was \$302,418,779 (December 31, 2015 - \$268,379,358).

The estimated fair value of the variable rate loans is assumed to be equal to book value as the interest rates on these loans re-price to market on a periodic basis. The estimated fair value of fixed rate loans is determined by discounting the expected future cash flows at current market rates for products with similar terms and credit risks.

Concentration of Risk

The Credit Union has an exposure to groupings of individual loans which concentrate risk and create exposure to particular segments.

	<u>2016</u>	<u>2015</u>
Residential mortgages	\$ 230,131,793	\$ 201,465,520
Personal loans	29,226,160	30,412,925
Commercial loans	32,657,357	32,785,345
Other note receivable	3,238,197	1,397,105
	<u>\$ 295,253,507</u>	<u>\$ 266,060,895</u>

The Credit Union's primary service area is within a 100 kilometre radius of Powell River, British Columbia as well as the Comox Valley and Bowen Island, British Columbia. The Credit Union's secondary market area is the rest of the province of British Columbia.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

6. LOANS AND ALLOWANCE FOR IMPAIRMENT

Impairment reconciliation - by year

Total allowance for impaired loan provision comprises:

	2016		2015
Collective provision	\$ 464,922	\$	306,329
Individual specific provision	95,876		132,489
	<u>\$ 560,798</u>	\$	<u>438,818</u>

Movement in individual specific provisions and collective provisions for impairment

	Residential Mortgage		Personal		Commercial		2016
<u>2016</u>							
Balance at January 1, 2016	\$ 200,048	\$	92,484	\$	146,286	\$	438,818
Provisions charged to net income	61,000		183,000		100,000		344,000
	261,048		275,484		246,286		782,818
Write offs	(96,535)		(114,905)		(10,580)		(222,020)
Balance at December 31, 2016	<u>\$ 164,513</u>	\$	<u>160,579</u>	\$	<u>235,706</u>	\$	<u>560,798</u>
Gross principal balance on individually impaired loans	<u>\$ -</u>	\$	<u>50,939</u>	\$	<u>4,024</u>	\$	<u>54,963</u>

	Residential Mortgage		Personal		Commercial		2015
<u>2015</u>							
Balance at January 1, 2015	\$ 69,288	\$	10,168	\$	116,286	\$	195,742
Provisions charged to net income	55,000		174,842		30,000		259,842
Recoveries on loans previously written off	99,998		-		-		99,998
	224,286		185,010		146,286		555,582
Write offs	(24,238)		(92,526)		-		(116,764)
Balance at December 31, 2015	<u>\$ 200,048</u>	\$	<u>92,484</u>	\$	<u>146,286</u>	\$	<u>438,818</u>
Gross principal balance on individually impaired loans	<u>\$ 1,041,235</u>	\$	<u>792</u>	\$	<u>-</u>	\$	<u>1,042,027</u>

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

6. LOANS AND ALLOWANCE FOR IMPAIRMENT *(continued)*

Analysis of individual loans that are impaired or potentially impaired based on age of repayments outstanding.

	2016 Carrying Value	2016 Individual Specific Provisions	2015 Carrying Value	2015 Individual Specific Provisions
Less than 30 days	\$ -	\$ 10,116	\$ -	\$ -
30 to 90 days	377,750	-	100,278	-
Over 90 days	54,887	54,887	941,749	132,489
Total loans in arrears	432,637	65,003	1,042,027	132,489
Total loans not in arrears	294,820,870	495,795	265,018,868	306,329
	\$ 295,253,507	\$ 560,798	\$ 266,060,895	\$ 438,818

Key Assumptions in Determining the Allowance for Impaired Loans Collective Provision

The Credit Union has determined the likely impairment loss on loans which have not maintained the loan repayments in accordance with the loan contract, or where there is other evidence of potential impairment such as industrial restructuring, job losses or economic circumstances. In identifying the impairment likely from these events the Credit Union estimates the potential impairment using the loan type, industry, geographical location, type of loan security, the length of time the loans are past due and the historical loss experience. The circumstances may vary for each loan over time, resulting in higher or lower impairment. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Credit Union to reduce any differences between loss estimates and actual loss experience.

An estimate of the collective provision is based on the period of repayments that are past due.

For purposes of the collective provision, loans are classified into separate groups with similar risk characteristics, based on the type of product and type of security.

Loans with repayments past due but not regarded as individually impaired are considered in determining the collective provision:

<u>2016</u>	Residential Mortgage	Personal	Commercial	Total
30 to 90 days	\$ 260,525	\$ 117,225	\$ -	\$ 377,750
Over 90 days	-	50,863	4,024	54,887
Balance at December 31, 2016	\$ 260,525	\$ 168,088	\$ 4,024	\$ 432,637
<u>2015</u>	Residential Mortgage	Personal	Commercial	Total
30 to 90 days	\$ -	\$ 99,486	\$ 792	\$ 100,278
Over 90 days	901,885	39,864	-	941,749
Balance at December 31, 2015	\$ 901,885	\$ 139,350	\$ 792	\$ 1,042,027

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

7. PROPERTY, PLANT AND EQUIPMENT

	Land	Buildings	Leasehold improvements	Computer equipment	Computer software	Equipment	Furniture and fixtures	Motor vehicles	Automated teller machines	Total (Note 25)
Cost										
Balance at Jan 1, 2016	\$ 977,337	\$ 4,877,666	\$ 500,697	\$ 628,066	\$ 1,143,584	\$ 185,033	\$ 1,168,199	\$ 61,134	\$ 149,947	\$ 9,691,663
Additions	271,426	208,367	-	240,246	161,075	5,834	11,016	72,946	-	970,910
Disposals	(180,726)	(81,620)	(355,675)	(91,057)	(12,193)	(14,977)	(243,323)	(30,517)	-	(1,110,088)
Balance at December 31, 2016	\$ 1,068,037	\$ 5,004,413	\$ 145,022	\$ 777,255	\$ 1,192,466	\$ 175,890	\$ 935,892	\$ 103,563	\$ 149,947	\$ 9,552,485
Depreciation										
Balance at Jan 1, 2016	\$ -	\$ (1821,600)	\$ (340,520)	\$ (534,014)	\$ (801,361)	\$ (97,162)	\$ (918,732)	\$ (61,134)	\$ (97,667)	\$ (4,672,190)
Depreciation	-	(172,521)	(14,502)	(85,015)	(141,381)	(22,990)	(36,181)	(3,647)	(26,649)	(502,886)
Impairment (loss)	-	-	321,281	80,121	102,864	10,791	207,712	30,517	-	753,286
Balance at December 31, 2016	\$ -	\$ (1,994,121)	\$ (33,741)	\$ (538,908)	\$ (839,878)	\$ (109,361)	\$ (747,201)	\$ (34,264)	\$ (124,316)	\$ (4,421,790)
Net Book value Balance at December 31, 2016	\$ 1,068,037	\$ 3,010,293	\$ 111,281	\$ 238,348	\$ 352,588	\$ 66,529	\$ 188,691	\$ 69,299	\$ 25,631	\$ 5,130,695
Cost										
Balance at Jan 1, 2015	\$ 977,337	\$ 4,855,209	\$ 568,626	\$ 730,817	\$ 1,112,809	\$ 167,359	\$ 1,304,488	\$ 61,134	\$ 136,381	\$ 9,914,160
Additions	-	22,457	8,360	77,380	148,400	26,628	18,385	-	13,566	315,176
Disposals	-	-	(76,289)	(180,131)	(117,625)	(8,954)	(154,674)	-	-	(537,673)
Balance at December 31, 2015	\$ 977,337	\$ 4,877,666	\$ 500,697	\$ 628,066	\$ 1,143,584	\$ 185,033	\$ 1,168,199	\$ 61,134	\$ 149,947	\$ 9,691,663
Depreciation										
Balance at Jan 1, 2015	\$ -	\$ (1,656,843)	\$ (312,224)	\$ (663,244)	\$ (773,039)	\$ (76,317)	\$ (1,027,511)	\$ (61,134)	\$ (72,375)	\$ (4,642,686)
Depreciation	-	(164,757)	(63,182)	(50,901)	(145,947)	(23,457)	(45,896)	-	(25,292)	(519,432)
Impairment (loss)	-	-	34,886	180,131	117,625	2,612	154,674	-	-	489,928
Balance at December 31, 2015	\$ -	\$ (1,821,600)	\$ (340,520)	\$ (534,014)	\$ (801,361)	\$ (97,162)	\$ (918,733)	\$ (61,134)	\$ (97,667)	\$ (4,672,190)
Net Book value Balance at December 31, 2015	\$ 977,337	\$ 3,056,066	\$ 160,177	\$ 94,052	\$ 342,223	\$ 87,871	\$ 249,466	\$ -	\$ 52,280	\$ 5,019,473

Included above in computer equipment are computer assets under finance lease with a net book value of \$2,511 (2015 - \$17,258).

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

8. INVESTMENT IN JOINT VENTURES

The Group holds an interest representing 50% (0% in 2015) in CU Agencies Alliance Ltd.(CUAAL), a joint venture established for the purpose of finding, buying and holding shares in insurance brokerage companies on a wholly owned basis. The end of the reporting period of the joint venture is December 31.

The joint venture was established on October 1, 2016, the day after the Group sold its 100% holdings in Westview Agencies Ltd. and First Insurance Agencies Ltd. to another wholly owned subsidiary, CUAAL, for \$18,500,000 of shares in CUAAL. In conjunction with the October 1st joint venture agreement, the other joint venture partner, Co-operators Insurance Agencies Limited, purchased 50% of CUAAL through a payment of \$8,700,000 to the Group, along with the contribution of a book of business to CUAAL valued at \$1,100,000.

These entities' shares are not traded on the stock exchange. Therefore, they have no official quoted price. The Group has not earned any dividends from this entity.

The aggregate amounts of current assets, non-current assets, current liabilities, non-current liabilities, revenue and expenses related to the Group's interest in CUAAL are as follows:

	2016	2015
Cash	\$ 339,000	\$ -
Other current assets	1,673,000	-
Non-current assets	23,613,000	-
Total assets	25,625,000	-
Current financial liabilities	1,290,000	-
Other current liabilities	754,000	-
Other non-current liabilities	4,682,000	-
Total liabilities	6,726,000	-
Net assets	\$ 18,899,000	\$ -

Adjusting for a purchase price adjustment and advances to the joint venture, both totalling \$180,349, along with our allocation of the investment, results in a total of \$9,629,849.

	2016	2015
Revenue	\$ 881,000	\$ -
Depreciation	(602,000)	-
Other expenses	(1,190,000)	-
Income taxes recovery	205,000	-
Total loss and comprehensive income for the two month period from inception to December 31, 2016	\$ (706,000)	\$ -

Carrying amount - 50%

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

9. INTANGIBLE ASSETS

Amortization of intangible assets is included in non-financial expenses in the income statement.

	Indefinite life ICBC Contracts	Finite life Customer Lists	Total 2016
<u>2016</u>			
Cost			
Balance at January 1, 2016	\$ 956,597	\$ 412,259	\$ 1,368,856
Additions	-	-	-
Disposals	(956,597)	(342,158)	(1,298,755)
Balance at December 31, 2016	\$ -	\$ 70,101	\$ 70,101
Amortization			
Balance at January 1, 2016	\$ -	\$ (342,158)	\$ (342,158)
Amortization	-	(17,525)	(17,525)
Disposals	-	342,158	342,158
Balance at December 31, 2016	\$ -	\$ (17,525)	\$ (17,525)
Carrying Amount			
At January 1, 2016	\$ 956,597	\$ 70,101	\$ 1,026,698
At December 31, 2016	\$ -	\$ 52,576	\$ 52,576
<u>2015</u>			
Cost			
Balance at January 1, 2015	\$ 956,597	\$ 324,633	\$ 1,281,230
Addition	-	87,626	87,626
Disposals	-	-	-
Balance at December 31, 2015	\$ 956,597	\$ 412,259	\$ 1,368,856
Amortization			
Balance at January 1, 2015	\$ -	\$ (309,708)	\$ (309,708)
Amortization	-	(32,450)	(32,450)
Balance at December 31, 2015	\$ -	\$ (342,158)	\$ (342,158)
Carrying Amount			
At January 1, 2015	\$ 956,597	\$ 14,925	\$ 971,522
At December 31, 2015	\$ 956,597	\$ 70,101	\$ 1,026,698

Based on the history and expected future use of the ICBC contracts, they have been assigned indefinite lives.

The carrying amount of customer lists has a remaining amortization period of 4 years.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

10. GOODWILL

	2016	2015
Cost		
Opening Balance	\$ 12,694,968	\$ 12,694,968
Additions (disposals)	(12,694,968)	-
	-	12,694,968
Amortization		
Opening Balance	(324,932)	(324,932)
Impairment	-	-
Disposals	324,932	-
	-	(324,932)
	\$ -	\$ 12,370,036

The goodwill, which was generated when the subsidiaries, Westview Agencies Ltd. and First Insurance Agencies Ltd., were originally purchased, was disposed of when the subsidiaries were sold on September 29, 2016 to CU Agencies Alliance Ltd.

11. MEMBER DEPOSITS

	2016	2015
Member deposits listing		
Chequing	\$ 60,328,374	\$ 57,277,852
Demand	98,948,325	91,035,136
Term	87,482,854	74,957,133
Registered savings plans	23,864,285	24,898,702
Registered retirement income funds	9,308,592	7,810,225
Tax free savings accounts	26,368,536	21,558,790
	306,300,966	277,537,838
Accrued interest and dividends	1,364,003	1,264,553
	\$ 307,664,969	\$ 278,802,391

Terms and conditions

Chequing deposits are due on demand and bear interest at a variable rate up to 1.20% at December 31, 2016.

Demand deposits are due on demand and bear interest at a variable rate up to 1.35% at December 31, 2016. Interest is calculated daily and paid on the accounts monthly.

Term deposits bear fixed rates of interest for terms of up to five years. Interest can be paid annually, semi-annually, monthly or upon maturity. The interest rates offered on term deposits issued as of December 31, 2016 range from 0.25% to 2.85%.

The registered retirement savings plans ("RRSP") accounts can be fixed or variable rate. The fixed rate RRSPs have terms and rates similar to the term deposit accounts described above. The variable rate RRSPs bear interest at rates up to 0.25% at December 31, 2016.

Registered retirement income funds ("RRIFs") consist of both fixed and variable rate products with terms and conditions similar to those of the RRSPs described above. Members may make withdrawals from a RRIF account on a monthly, semi-annual, or annual basis. The regular withdrawal amounts vary according to individual needs and statutory requirements.

The tax-free savings accounts can be fixed or variable rate with terms and conditions similar to those of the RRSPs described above.

Included in demand deposits is an amount of \$1,993,980 (2015 - \$3,046,484) CDN dollars of US denominated dollars.

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FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

11. MEMBER DEPOSITS *(continued)*

Fair value

The fair value of member deposits at December 31, 2016 was \$306,550,436 (December 31, 2015 - \$277,976,159)

The estimated fair value of the demand deposits and variable rate deposits are assumed to be equal to book value as the interest rates on these loans and deposits re-price to market on a periodic basis. The estimated fair value of fixed rate deposits is determined by discounting the expected future cash flows of these deposits at current market rates for products with similar terms and credit risks.

Average Yields to Maturity

Members' deposits bear interest at both variable and fixed rates with the following average yields at:

	<u>Principal</u>	<u>2016</u>	<u>Principal</u>	<u>2015</u>
Variable rate	\$ 185,323,857	0.51%	\$ 169,641,665	0.55%
Fixed rate due less than one year	88,754,928	1.69%	55,657,119	1.83%
Fixed rate due between one and five years	32,222,181	1.75%	52,239,053	1.78%
	<u>\$ 306,300,966</u>	<u>0.98%</u>	<u>\$ 277,537,837</u>	<u>1.04%</u>

Concentrations of Risk

The Credit Union's primary service area is within a 100 kilometre radius of Powell River, British Columbia as well as the Comox Valley and Bowen Island, British Columbia. The Credit Union's secondary market area is the rest of the province of British Columbia

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

12. DEFERRED INCOME TAXES

The movement in 2016 deferred tax liabilities and assets are:

	Opening Balance Jan 1, 2016	Recognized in Net Income	Recognized directly in Equity	Closing Balance Dec 31, 2016
Deferred tax liabilities				
Property, plant and equipment	\$ (112,106)	\$ (5,972)	\$ (2,209)	\$ (120,287)
Bad debts reserve	-	-	-	-
Intangible assets	(178,482)	178,482	-	-
Other	267	(267)	-	-
	(290,321)	172,243	(2,209)	(120,287)
Deferred tax assets				
Provision reserve	-	-	-	-
Cumulative eligible capital	4,959	(4,959)	-	-
Property, plant and equipment	10,794	(10,794)	-	-
Tax losses carried forward	147,136	(147,136)	-	-
	162,889	(162,889)	-	-
2016 net deferred tax liability	\$ (127,432)	\$ 9,354	\$ (2,209)	\$ (120,287)

The movement in 2015 deferred tax liabilities and assets are:

	Opening Balance Jan 1, 2015	Recognized in Net Income	Recognized directly in Equity	Closing Balance Dec 31, 2015
Deferred tax liabilities				
Property, plant and equipment	\$ (88,764)	\$ (21,544)	\$ (1,798)	\$ (112,106)
Bad debts reserve	-	-	-	-
Intangible assets	(177,311)	(1,171)	-	(178,482)
Other	(1,426)	1,693	-	267
	(267,501)	(21,022)	(1,798)	(290,321)
Deferred tax assets				
Provision reserve	-	-	-	-
Cumulative eligible capital	4,214	745	-	4,959
Property, plant and equipment	6,527	4,267	-	10,794
Tax losses carried forward	43,463	103,673	-	147,136
Other	-	-	-	-
	54,204	108,685	-	162,889
2015 net deferred tax liability	\$ (213,297)	\$ 87,663	\$ (1,798)	\$ (127,432)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

13. SECURED BORROWINGS

The Credit Union periodically enters into asset transfer agreements with third parties which may include securitization of mortgages into Canada Mortgage and Housing Corporation-sponsored programs which issue bonds to third party investors at specified interest rates.

The Credit Union also securitizes insured residential mortgages by participating in the National Housing Act ("NHA") Mortgage-backed Securities ("MBS") program. Through the program, the Credit Union issues securities backed by mortgages that are insured against borrower's default.

For loans which are securitized, the Credit Union receives the net differential between the monthly interest receipts of the assets and the interest expense on the secured borrowing. The exposure to variability of future interest income and expense has been incorporated into the interest rate sensitivity calculations as shown in Note 24(d).

Full derecognition of certain loans securitized occurs when First Credit Union transfers its contractual right to receive cash flows from the financial assets or retains the right but assumes an obligation to pass on the cash flows from the asset, and transfers substantially all the risks and rewards of ownership. The risks include credit, interest rate, prepayment and other price risks.

The following table summarizes First Credit Unions on balance sheet securitization activity during the years ended December 31, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Amount Securitized	\$ 11,263,975	\$ 21,263,336
Outstanding Balance of Securitized Loans	21,153,027	19,443,958

The following table summarizes the balances for securitized loans that are not recorded on First Credit Union's Balance Sheet:

	<u>2016</u>	<u>2015</u>
Amount Securitized	\$ 128,022,441	\$ 85,333,255
Outstanding Balance of Securitized Loans	208,892,469	85,036,457

The following table summarizes First Credit Unions total securitization activity during the years ended December 31, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
Amount Securitized: 867 Residential Mortgage Pools	139,286,416	106,596,592
Outstanding Balance of Securitized Loans	230,045,496	104,480,415

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

14. OBLIGATIONS UNDER FINANCE LEASE

	2016		2015
Computer leases bearing interest at 13.25% per annum, repayable in monthly blended payments of \$497. These leases mature on dates between August 2018 and November 2018 and are secured by the equipment.	\$ 9,341	\$	13,749
Computer leases bearing interest at 13.25% to 18.50% per annum, repayable in monthly blended payments of \$1,360. These leases mature on dates between January 2016 and March 2017 and are secured by the equipment.	1,091		10,205
	\$ 10,432	\$	23,954

Future minimum capital lease payments are approximately:

2017	\$	7,091
2018		4,559
Total minimum lease payments		11,650
Less: amount representing interest at various rates		3,658
	\$	7,992

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

15. MEMBER SHARES

		2016		2015
Issued:				
554,451	Membership	\$ 554,451	\$	554,417
3,877,362	Investment	3,877,362	\$	4,262,999
		\$ 4,431,813	\$	4,817,416

Investment shares are recognized as a liability, equity or compound instrument based on the terms and in accordance with IAS 32 Financial Instrument Presentation and IFRIC 2 Members' Shares in Co-operative Entities and Similar Instruments. If they are classified as equity, they are recognized at cost. If they are recognized as a liability, they are initially recognized at fair value net of any transaction costs directly attributable to the issuance of the instrument and subsequently carried at amortized cost using the effective interest rate method.

Terms and conditions

Membership shares

As a condition of membership, which is required to use the services of the Credit Union, each member is required to hold membership shares (\$5 for junior members under the age of majority, \$25 for individual members, and \$100 for corporate members). These membership shares are redeemable at par only when a membership is withdrawn. Dividends are at the discretion of the Board of Directors.

Member shares are not insured by the Credit Union Deposit Insurance Corporation of British Columbia. The withdrawal of member shares and the payment of dividends on these shares is subject to the Credit Union maintaining adequate regulatory capital (see Note 25 b).

Investment shares

Investment shares are non-voting, can be issued only to members of the Credit Union, and pay dividends at the discretion of the directors in the form of cash or additional shares. These shares, as per the Credit Union rules, are only redeemable by Board approval, and may be limited to a maximum of 10% of the outstanding opening balance of the year at the discretion of the Board.

16. CONTRIBUTED SURPLUS

Contributed surplus was created upon the amalgamation of Cumberland & District Credit Union (CDCU) with First Credit Union in September 2012 and represents the retained earnings of CDCU that were assumed \$1,423,824 (2015 - \$1,423,824) as well as the fair value increments (including deductions for deferred income taxes) on land and buildings held by CDCU \$174,671 (2015 - \$184,138). The fair value increments on the land and building are amortized directly into retained earnings at the same rate and method as the underlying assets.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

17. COMMITMENTS

Credit facilities

The Credit Union has authorized lines of credit with Central 1 totaling \$4,900,000. These credit facilities are secured by a registered assignment of book debts and a general security agreement covering all assets of the Credit Union.

Long term leases

The Company has a long term lease with respect to its premises and equipment. The premises' lease contains renewal options and provides for payment of utilities, property taxes and maintenance costs. Future minimum lease payments as at December 31, 2016 are as follows:

	Premises	Equipment	Total
No later than one year	\$ 63,685	\$ 9,872	\$ 73,557
Later than one year but not later than five years	260,352	5,753	266,105
Later than five years	156,455	-	156,455
	<u>\$ 480,492</u>	<u>\$ 15,625</u>	<u>\$ 496,117</u>

18. CONTINGENT LIABILITY

Legal matters are without merit or will have no significant impact

Certain claims, suits, and complaints arising in the ordinary course of operations have been filed or are pending against the Credit Union. In the opinion of management, all such matters are without merit or are of such kind, or involve such amounts, as would not have a significant effect on the financial position or results of operations of the Credit Union if disposed of unfavourably.

19. OTHER INCOME

	2016	2015
Credit card discounts and fees	\$ 5,904	\$ 5,930
Loan fees and penalties	308,180	187,349
Service charges	792,184	769,032
Finance fees	121,044	153,366
Other	427,080	212,185
Rental revenue	39,319	15,360
	<u>\$ 1,693,711</u>	<u>\$ 1,343,222</u>

20. GAINS (LOSSES) ON DISPOSAL OF ASSETS

	2016	2015
Gain on sale of investment	\$ 6,131,961	\$ -
Gain on disposal of ICBC license	5,293,403	-
Impairment loss on land	(180,726)	-
Gain on disposal of assets	33,559	1,428
	<u>\$ 11,278,197</u>	<u>\$ 1,428</u>

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

21. INCOME TAXES

The income tax provision recorded differs from the income tax obtained by applying the statutory income tax rate of 21.10% (2015 - 17.47%) to the income for the year and is reconciled as follows:

	2016	2015
Income before income taxes	\$ 12,015,124	\$ 1,187,588
Income tax expense at the combined basic federal and provincial tax rate:	\$ 3,689,049	\$ 207,472
Increase (decrease) resulting from:		
Non-deductible expenses	6,630	3,046
Reduction for tax deductible dividends	(80,538)	(47,965)
Capital cost allowance claimed in excess of amortization	(3,129)	(6,967)
Taxable portion of gain on disposal	1,141,415	-
Gain on assets disposal	(2,533,007)	-
Non-deductible losses (income) from subsidiary	(922,077)	32,759
Taxable lease payments	-	387
Other	(158)	(3,741)
Deferred tax provision	122,970	(87,663)
Losses of prior years carried forward	(147,136)	-
Tax adjustments relating to prior years	(5,031)	(34,250)
Effective tax expense	\$ 1,268,988	\$ 63,078

Bill C-60, the Economic Action Plan 2013 Act, No. 1, included a measure which initiated the phase-out of the additional deduction for credit unions over a five year period, beginning with fiscal years ending on or after March 21, 2013. The additional deduction has been reduced at a rate of 20% per year from 2013 until 2017 and beyond. This change will result in an additional increase of federal taxes payable year over year.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

22. RELATED PARTY TRANSACTIONS

Key management personnel

The Credit Union entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Credit Union, including directors and management.

The Credit Union's policy for lending to key management personnel is that the loans are approved and deposits accepted on the same terms and conditions which apply to Members for each class of loan or deposit.

The Credit Union recognizes that a fair and equitable compensation program of key management personnel is important in attracting and retaining individuals with skills and abilities required to carry out the organization's objectives. The Credit Union's compensation program reflects internal equity, external competitiveness and individual contribution, and is designed to include an appropriate balance of cash compensation and non-cash benefits. Compensation of key management personnel comprises the top five highest paid employees in 2016.

Remuneration for the Directors of the Credit Union is reviewed regularly by a sub-committee of the Board in accordance with the Credit Union's rules and applicable provincial legislation. Director remuneration is determined by benchmarking against compensation data from similarly sized credit unions in the province of British Columbia. Changes to Director remuneration are approved by the Board of Directors. Total compensation paid to the Board of Directors in 2016 was \$37,987 (2015 - \$40,455).

The following is a summary of the Group's related party transactions:

	2016	2015
Compensation for key management		
Salaries and other short-term employee benefits	\$ 830,211	\$ 741,833
Total pension and other post-employment benefits	52,450	45,612
	\$ 882,661	\$ 787,445

	2016	2015
Loans to key management personnel		
Aggregate value of loans advanced	\$ 920,421	\$ 441,450
Interest received on loans advanced	7,196	5,560
Total value of lines of credit advanced	125,029	85,779
Interest received on lines of credit advanced	1,165	802
Unused value of lines of credit	320,571	279,021

Deposits from key management

The Credit Union's policy for receiving deposits from key management personnel is that all transactions are approved and deposits accepted on the same terms and conditions which apply to Members for each type of deposit. There are no benefits or concessional terms and conditions applicable to key management personnel or close family members.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

23. PENSION PLAN

Defined Benefit Plan

The Credit Union makes contributions to the BC Credit Unions Employees' Pension Plan, which is a contributory, multiemployer, multidivisional pension plan governed by a 12-member Board of Trustees, which is responsible for overseeing the management of the Plan, including investment of the assets and administration of the benefits on behalf of some members of its staff. The plan is a defined benefit plan, which specifies the amount of the retirement benefit to be received by the employees based on length of service and rates of pay. However, the plan is accounted for as a defined contribution plan as insufficient information is available to account for the plan as a defined benefit plan. The Credit Union is one of several employers participating in the 1.75% Division of the Plan. At December 31, 2015, this Division covered about 3,200 active employees and approximately 760 retired plan members, and had assets of approximately \$559.4M.

Every three years, an actuarial valuation is performed to assess the financial position of the Plan and the adequacy of the funding levels. The most recent actuarial valuation, which was conducted as at December 31, 2015, indicated a going concern unfunded liability in the 1.75% Division of \$25.1M and a solvency deficiency of \$83.9M. As this is a multi-employer plan, the assets and liabilities are pooled and assets are not tracked separately by participating employer. Although the actuaries may be able to determine a breakdown of the current liabilities based on each employer's individual demographic profile and allocate a proportionate share of the assets based on the solvency ratio of the entire Plan, the Plan does not track accumulated contributions and investment earnings for each employer.

The amount contributed to the plan for 2016 was \$220,624 (2015 - \$208,223). The contributions were made for current service and these have been recognized in net and comprehensive income.

Defined Contribution Plan

The Credit Union also makes contributions to the Pension Plan for the Employees of First Credit Union, a plan administered by Mackenzie Financial, on behalf of some members of its staff. The plan is a defined contribution plan, which requires contributions from the Credit Union based on length of service and rates of pay, with no further liability assumed by the Credit Union for plan performance.

The amount contributed to the plan for 2016 was \$235,102 (2015 - \$226,264). The contributions were made for current service and have been recognized in net and comprehensive income.

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

24. FAIR VALUE OF FINANCIAL INSTRUMENTS

December 31, 2016

	Held to Maturity	Available-for- Sale	Fair value through Profit or Loss	Loans and Receivables	Other Financial Liabilities
Cash	\$ -	\$ -	\$ 43,947,582	\$ -	-
Treasury deposits	5,196,802	-	-	-	-
Investments	-	-	-	-	-
Loans to members	-	-	-	295,253,507	-
Member deposits	-	-	-	-	(305,447,592)
Members' shares	-	-	-	-	(4,431,813)
Other liabilities	-	-	-	-	(1,917,803)
	<u>\$ 5,196,802</u>	<u>\$ -</u>	<u>\$ 43,947,582</u>	<u>\$ 295,253,507</u>	<u>\$ (311,797,208)</u>

December 31, 2015

	Held to Maturity	Available-for- Sale	Fair value through Profit or Loss	Loans and Receivables	Other Financial Liabilities
Cash	\$ -	\$ -	\$ 23,022,157	\$ -	\$ -
Treasury deposits	11,260,932	-	-	-	-
Investments	-	-	-	-	-
Loans to members	-	-	-	266,060,895	-
Member deposits	-	-	-	-	(277,537,837)
Members' shares	-	-	-	-	(4,817,416)
Other liabilities	-	-	-	-	(22,927,033)
	<u>\$ 11,260,932</u>	<u>\$ -</u>	<u>\$ 23,022,157</u>	<u>\$ 266,060,895</u>	<u>\$ (305,282,286)</u>

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

25. FINANCIAL INSTRUMENT RISK MANAGEMENT

General objectives, policies and processes

The Board of Directors has overall responsibility for the determination of the Credit Union's risk management objectives and policies and, while retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure effective implementation of the objectives and policies to the Credit Union's finance function. The Board of Directors receives quarterly reports from the Credit Union's Senior Financial Officer through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

Asset Liability Management services are provided by a strategic consulting company to ensure the Credit Union's short-term interest rate risk profile adequately safeguards financial margin, to manage long-term interest rate risk to ensure long-term profitability, to present new product strategies and test the impact these strategies have on the financial success and risk profile of the Credit Union, and to provide overall management consulting that ensures the Credit Union's risk profile is well managed.

a. Credit Risk

Credit risk is the risk of financial loss to the Credit Union if a counterparty to a financial instrument fails to make payments of interest and principal when due. The Credit Union is exposed to credit risk from claims against a debtor or indirectly from claims against a guarantor of credit obligations.

Risk Management

Credit risk rating systems are designed to assess and quantify the risk inherent in credit activities in an accurate and consistent manner. To assess credit risk, the Credit Union takes into consideration the member's character, ability to pay, and value of collateral available to secure the loan.

The Credit Union's credit risk management principles are guided by its overall risk management principles. The Board of Directors ensures that management has a framework and policies, processes and procedures in place to manage credit risks and that the overall credit risk policies are complied with at the business and transaction level.

The Credit Union's credit risk policies set out the minimum requirements for management of credit risk in a variety of transactional and portfolio management contexts. Its credit risk policies comprise the following:

- General loan policy statements including approval of lending policies, eligibility for loans, exceptions to policy, policy violations, liquidity, and loan administration;
- Loan lending limits including Board of Director limits, schedule of assigned limits and exemptions from aggregate indebtedness;
- Loan collateral security classifications which set loan classifications, advance ratios and amortization periods;
- Procedures outlining loan overdrafts, release or substitution of collateral, temporary suspension of payments and loan renegotiations;
- Loan delinquency controls regarding procedures followed for loans in arrears; and
- Audit procedures and processes are in existence for the Credit Union's lending activities.

With respect to credit risk, the Board of Directors receives monthly reports summarizing new loans, delinquent loans and overdraft utilization. The Board of Directors also receives an analysis of bad debts and allowance for doubtful loans quarterly.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

25. FINANCIAL INSTRUMENT RISK MANAGEMENT *(continued)*

A sizeable portfolio of the loan book is secured by residential property in Powell River, the Comox Valley and Bowen Island, British Columbia. Therefore, the Credit Union is exposed to the risks in reduction of the loan to valuation ratio (LVR) should the property market be subject to a decline. The risk of losses from loans undertaken is primarily reduced by the nature and quality of the security taken and through involvement in loan pools secured by properties in other areas of British Columbia.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

b. Liquidity risk

Liquidity risk is the risk that the Credit Union will not be able to meet all cash outflow obligations as they come due. The Credit Union mitigates this risk by monitoring cash activities and expected outflows so as to meet all cash outflow obligations as they fall due.

Risk measurement

The assessment of the Credit Union's liquidity position reflects management's estimates, assumptions and judgments pertaining to current and prospective specific market conditions and the related behaviour of its members and counterparties.

Objectives, policies and procedures

The Credit Union's liquidity management framework is designed to ensure that adequate sources of reliable and cost effective cash or its equivalents are continually available to satisfy its current and prospective financial commitments under normal and contemplated stress conditions.

Provisions of the Credit Union Incorporation Act of British Columbia require the Credit Union to maintain a prudent amount of liquid assets in order to meet member withdrawals. The regulated minimum liquidity ratio is 8%. The Credit Union has set an internal liquidity target of 9 - 11%.

The Credit Union manages liquidity risk by:

- Continuously monitoring actual daily cash flows and longer term forecasted cash flows;
- Monitoring the maturity profiles of financial assets and liabilities;
- Maintaining adequate reserves, liquidity support facilities and reserve borrowing facilities; and
- Monitoring the liquidity ratios weekly.

The Board of Directors receives monthly liquidity reports as well as information regarding cash balances in order for it to monitor the Credit Union's liquidity framework. The Credit Union was in compliance with the liquidity requirements throughout the fiscal year.

As at December 31, 2016, the position of the Credit Union is as follows:

Qualifying liquid assets on hand	Maximum exposure
Cash	\$ 43,958,862
Liquidity reserve deposit	5,196,802
Discount deposits and term deposit	-
	49,155,664
Liquidity requirement	24,912,455
Excess liquidity	\$ 24,243,209

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

25. FINANCIAL INSTRUMENT RISK MANAGEMENT *(continued)*

The maturities of liabilities are shown below under market risk. The Credit Union has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

c. Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: interest rate risk (Note 24 d), currency risk (Note 24 e) and equity risk (which at this time is inconsequential).

d. Interest rate risk

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates. The Credit Union is exposed to this risk through traditional banking activities, such as deposit taking and lending.

The Credit Union's goal is to manage the interest rate risk of the statement of financial position to a target level. The Credit Union continually monitors the effectiveness of its interest rate mitigation activities.

Risk measurement

The Credit Union's position is measured monthly and reported to the Board quarterly. Measurement of risk is based on rates charged to clients as well as funds transfer pricing rates.

Objectives, policies and procedures

The Credit Union's major source of income is financial margin - the difference between interest earned on investments and members' loans and interest paid on members' deposits. The objective of asset/liability management is to match interest sensitive assets with interest sensitive liabilities as to amount and as to term to their interest rate repricing dates, thus minimizing fluctuations of income during periods of changing interest rates.

Schedules of matching and interest rate vulnerability are regularly prepared and monitored by Credit Union management, in concert with external consultant Tuff Risk, and reported to the Financial Institution Commission ("FICOM") in accordance with the Credit Union's policy. This policy has been approved by the Board of Directors and filed with FICOM as required by credit union regulations. For the year ended 2016, the Credit Union was in compliance with this policy.

(continues)

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

25. FINANCIAL INSTRUMENT RISK MANAGEMENT *(continued)*

The following schedule shows the Credit Union's sensitivity to interest rate changes. Amounts with floating rates, or due or payable on demand, are classified as maturing within three months, regardless of maturity. A significant amount of loans and deposits can be settled before maturity on payment of a penalty, but no adjustment has been made for repayments that may occur prior to maturity. Amounts that are not interest sensitive have been grouped together, regardless of maturity

	Asset Yield %	Liability Cost %	Assets	Liabilities	Asset/Liability Gap
0-3 months	3.56%	0.90%	\$ 90,292,135	\$ 191,629,471	\$ (101,337,336)
4-12 months	2.93%	1.75%	39,284,695	63,659,475	(24,374,780)
1-2 years	3.09%	1.74%	37,912,224	27,706,812	10,205,412
2-5 years	3.03%	1.92%	138,929,482	23,305,208	115,624,274
Interest Sensitive	3.18%	1.23%	306,418,536	306,300,966	117,570
Non-interest sensitive	-	-	56,118,383	56,235,953	(117,570)
Total	-	-	\$ 362,536,919	\$ 362,536,919	\$ -

Interest sensitive assets and liabilities cannot normally be perfectly matched by amount and term to maturity. The Credit Union utilizes interest rate swaps to assist in managing this rate gap. One of the roles of a credit union is to intermediate between the expectations of borrowers and depositors.

An analysis of the Credit Union's risk due to change in interest rates determines that an increase in interest rates of 1% could result in a decrease to net income of \$102,370 while a decrease in interest rates of 1% could result in an increase to net income of \$205,920.

There have been no significant changes from the previous year in the risk exposure or policies, procedures and methods used to measure the risk.

e. Currency risk

Currency risk relates to the Credit Union operating in different currencies and converting non Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The Credit Union's foreign exchange risk is related to United States dollar member deposits. The Credit Union limits this risk by holding an equivalent amount of United States dollar cash and near cash investments in accordance with its investment policy. Foreign currency changes are continually monitored by the CFO, Controller and Asset and Liability Committee ("ALCO") for effectiveness of its foreign exchange mitigation activities and holdings are adjusted when offside of the investment policy.

Risk measurement

The Credit Union's position is measured daily and reported to the Board monthly. Measurement of risk is based on rates charged to clients as well as currency purchase costs.

Objectives, policies and procedures

The Credit Union's exposure to changes in currency exchange rates is controlled by limiting the unhedged foreign currency exposure to \$100,000 in U.S. funds.

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FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

25. FINANCIAL INSTRUMENT RISK MANAGEMENT *(continued)*

For the year-ended December 31, 2016, the Credit Union's exposure to foreign exchange risk is within policy.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

26. CAPITAL MANAGEMENT

a. Capital management

The Group's objectives when managing its capital are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations.

The Group's capital structure consists of membership shares (member shares, patronage shares, investment shares) and undivided earnings. There have been no changes in how the Credit Union measures capital since the previous period.

Section 67(1) of the Financial Institutions Act of British Columbia ("The Act") states that a credit union must at all times ensure that it has an adequate capital base in relation to the business carried on by it, in accordance with the regulations. These regulations require that the Credit Union establish and maintain a level of capital that shall not be less than 8% of the risk weighted value of its assets. The Credit Union establishes the risk weighted value of its assets in accordance with the Regulations which establishes the applicable percentage for each class of assets. The Credit Union's risk weighted value of its assets as at December 31, 2016 was \$121,411,912 (2015 - \$92,448,374).

As at December 31, 2016, the Credit Union exceeded the capital requirements of the Act with a calculated risk weighted asset ratio of 26.95% (2015 - 13.62%). This significant change was due to a restructuring of its previously 100% owned subsidiaries, general insurance division.

b. Regulatory capital consists of the following:

	2016	2015
Tier I capital		
Membership shares	\$ 4,431,813	\$ 4,817,416
Retained earnings	26,361,553	15,968,719
Contributed surplus	1,598,495	1,687,501
Deferred income tax credit	120,257	112,106
	<u>32,512,118</u>	<u>22,585,742</u>
Tier II capital		
Proportion of system retained earnings	2,566,236	2,248,304
Deductions from capital		
Subsidiary and other equity investments	(2,106,737)	(12,370,036)
Other intangible assets	(325,230)	(347,023)
	<u>(2,431,967)</u>	<u>(12,717,059)</u>
	<u>\$ 32,646,387</u>	<u>\$ 12,116,987</u>

FIRST CREDIT UNION
Notes to Consolidated Financial Statements
Year Ended December 31, 2016

27. OPERATING SEGMENTS

2016	Banking	Insurance	Wealth Management	Total
Interest income	\$ 9,870,326	\$ -	\$ -	\$ 9,870,326
Interest expense	(3,255,688)	-	-	(3,255,688)
Fee and commission income	853,185	4,318,760	131,218	5,303,163
Other income	6,717,137	5,901,354	-	12,618,491
	<u>14,184,960</u>	<u>10,220,114</u>	<u>131,218</u>	<u>24,536,292</u>
Office	(959,145)	(166,189)	(2,618)	(1,127,952)
Other expenses	(3,456,233)	(767,240)	(10,282)	(4,233,755)
Salaries and employee benefits	(4,901,049)	(2,198,873)	(59,539)	(7,159,461)
Income before income taxes	<u>\$ 4,868,533</u>	<u>\$ 7,087,812</u>	<u>\$ 58,779</u>	<u>\$ 12,015,124</u>
Segment assets	\$ 362,484,343	\$ -	52,576	362,536,919
Segment liabilities	\$ 330,100,950	\$ -	44,108	330,145,058
2015	Banking	Insurance	Wealth Management	Total
Interest income	\$ 9,081,786	\$ -	\$ -	\$ 9,081,786
Interest expense	(3,279,218)	-	-	(3,279,218)
Fee and commission income	895,288	5,499,036	-	6,394,324
Other income	1,176,623	168,027	-	1,344,650
	<u>7,874,479</u>	<u>5,667,063</u>	<u>-</u>	<u>13,541,542</u>
Office	(985,615)	(240,763)	-	(1,226,378)
Other expenses	(2,769,761)	(936,974)	-	(3,706,735)
Salaries and employee benefits	(4,500,007)	(2,920,834)	-	(7,420,841)
Income before income taxes	<u>\$ (380,904)</u>	<u>\$ 1,568,492</u>	<u>\$ -</u>	<u>\$ 1,187,588</u>
Segment assets	\$ 306,121,483	\$ 16,937,570	-	323,059,053
Segment liabilities	\$ 299,317,963	\$ 1,346,993	-	300,664,956